

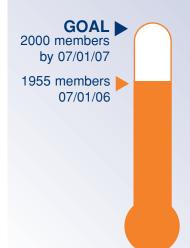
Advancing the well-being of veterinarians, animals, the public, and the environment.

EPITONIE August/September, 2006, Vol. XLV, Number 7

IN THIS ISSUE:

- Support the Illinois Veterinary Medical Foundation
- National Animal Identification System Questions and Answers
- National Pet Memorial Day

 Convention Registration is Nearing



Mentoring Redux

J.B. Bruederle, DVM – ISVMA President, Board of Directors

The Illinois State Veterinary Medical Association and the College of Veterinary Medicine at the University of Illinois are collaborating to revitalize a program that was valued by both veterinarians and veterinary students alike. Our Mentor Program brought students and doctors together in a way that was meaningful and enriching. It is our pleasure to invite you to join us in this renewed effort.



You should have already received your first invitation to become a mentor. We will be reminding you several times (in several different ways) to sign up. We hope to have matches made by the beginning of the fall semester and we plan to host an autumn "kick-off" event where mentors and mentored students can have an opportunity for a face-to-face visit.

In a mentoring relationship, the mentor:

- Gains insights from the mentored student's background and history that
 can be used in the mentor's professional and personal development
- · Gains satisfaction in sharing expertise with others
- · Re-energizes the mentor's career
- · Gains an ally in promoting the profession's well-being
- · Learns more about other areas within the profession

The mentored student also benefits:

· Gains from the mentor's expertise

- Receives critical feedback in key areas, such as communications, interpersonal relationships, technical abilities, change management and leadership skills
- Develops a sharper focus on what is needed to grow professionally as a veterinarian
- · Learns specific skills and knowledge that are relevant to professional and personal goals
- · Networks with people that can influence their career path
- Gains knowledge about the profession's culture and unspoken rules that can be critical for success; as a result, adapts more quickly to the profession's culture
- · Has a friendly ear with which to share frustrations as well as successes

Please take the time to become a mentor. Offer a student a little time, a little friendship and a little of your professional wisdom. You will reap the rewards of mentoring one of the newest veterinary professionals – a student at the College of Veterinary Medicine. If you are matched with an eager student, you'll find that you might actually feel guilty for getting so much out of the relationship!



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DEADLINES FOR SUBMISSION

All articles, contributions, classifieds, and display ads must be received in the ISVMA office by the 1st of the following months: January, March, May, July, September and November.

MATERIALS FOR SUBMISSION

When mailing material, submit a printed copy of material in Word format accompanied either by computer disk (3.5") or CD. Pictures should be approximate in size for inclusion, formatted as a .jpg file, and preferably in black and white glossy print. Any e-mail submissions may be sent as an attachment to brenda@isvma.org. The editor reserves the right to accept, reject or modify material as deemed necessary to accommodate the publication format. Authors will be notified if the submission is deemed inappropriate. Material submitted will be filed unless other arrangements are requested. Opinions expressed by the authors will be their own and not necessarily those of the ISVMA.

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ONLINE ACCESS

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CHANGE OF ADDRESS

Submit changes in writing to the ISVMA office at 133 South Fourth, Suite 202, Springfield, Illinois 62701. Changes will also be accepted by e-mail at tina@isvma.org.

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Peter S. Weber, MS, CAE, Springfield, IL

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AVMA Delegate: George Richards, DVM, Danville, IL, Alternate AVMA Delegate: Sheldon Rubin, DVM, Chicago, IL Region VI AVMA Representative: John Scamahorn, DVM, Greencastle, IN

Process Transparency – Your Chance to Participate!

Peter S. Weber, MS, CAE - Executive Director, ISVMA

Associations, in general, have traditionally been very poor at what John Graham, CEO of the American Society of Association Executives, calls "process transparency." Process transparency means our opening up more fully to input and constructive criticism. For example, it means making clear the process and criteria for board service. And it means taking extra pains to communicate how and why decisions are made.



Why is process transparency so important? Association members of today and tomorrow demand it. If they aren't already, they will be asking these questions and many others: How do I get on the board? What are the criteria? Who determines policy, and what is the process for those determinations? What's my career track as a volunteer leader in this organization? Our up-and-comers will only stay with us, they'll only advance our professions and industries and causes, if we satisfy their requirements for transparency.

You have an opportunity to be involved in a new process. Every member of ISVMA now has an opportunity to participate in the election of volunteer leaders. For some of you, that means electing regional board representatives (if there are vacancies in your region). For everyone, it means that you have an opportunity to learn about and vote for the next ISVMA President-Elect and Vice President.

The ISVMA Nominations Committee has forwarded the candidates for the two state officer positions. The Committee is made up of the most recent three past presidents of ISVMA and three regional representatives. The Nominations Committee reviews a number of criteria including volunteer experience in ISVMA (as a Board member, committee member, task force participant, etc.), volunteer service in other regional or national professional veterinary associations, and involvement in civic organizations. They also consider regional distribution and diversity.

There is a strong desire to diversify ISVMA leadership. ISVMA committees and task force membership reflects this move toward diversity. The doctors that volunteer to serve the profession through participation on ISVMA committees, leadership in other professional veterinary associations and community leadership are gaining experience that will allow them to become the future leaders of ISVMA. Please take the time to vote for your new ISVMA officer slate and new Board members (if your region has vacancies). This is your opportunity to participate in an election that was prescribed in the new ISVMA Constitution (adopted November 2005). You may vote by either returning the ballot inserted in this issue of the Epitome or by voting online at http://www.votingondemand. com/isvma/. The online ballot has pictures, more extensive biographies and other information on each of the candidates.

Welcome New Members!

ISVMA would like to welcome the following 38 new members (who joined between May 16, 2006 and July 5, 2006). ISVMA is still growing toward the Board-established goal of 2000 members by July 1, 2007. Please help us spread the news about the many benefits of membership in ISVMA – where dues are an investment that pays tremendous dividends!

Dr. Kurt R. Beaumont Dr. Laura E. Beyer Dr. Richard D. Blazer Dr. Jessica Carr Dr. Kevin J. Dajka Dr. Dennis R. Diemer Dr. William Draper Dr. David R. Emmert Dr. Glenn P. Ephraim Dr. Ruth H. Etherton Dr. Pamela L. Fonti

(continued on page 6)





JOB FAIR

Linking Employees and Employers at the ISVMA Convention

November 3-5, 2006 Wyndham Chicago Northwest, Itasca, IL

Meet (and maybe hire!) candidates from all disciplines

Private interview space will be available.

Your very small investment: ISVMA members - \$35, plus one convention registration

ISVMA non-members - \$85, plus one convention registration

Get more details and reserve a table by contacting brenda@isvma.org. Space is limited; reserve early!



Registration for Annual Convention is Just Around the Corner!

The excitement continues to build as the November event approaches. Look for ISVMA's 124th Annual Convention registration material to be on your desk and online at www.ISVMA.org by August 31.

What will it cost? Convention rates are offered for the early bird, standard and on-site. Take advantage of the early bird rate and save — so you can budget to send your entire staff!

	Early: Until 10/6	Standard: 10/7-11/1*	One Day early (Fri, Sat or Sun)	One Day standard (Fri, Sat or Sun)	Wet Lab	Business Practice Intensive
DVM Member	\$275	\$375	\$175	\$275	\$90	\$50
Vet Tech and Practice Personnel	\$135	\$235	\$85	\$185	\$40	\$20
Recent Graduates (Class of 2004, 2005 or 2006) – Member DVM	\$135	\$235	\$85	\$185	\$50	\$25
Guests 18+ (non- veterinarian, including Auxiliary)	\$85	\$185	\$65	\$165	n/a	n/a
Guests under 18	\$10	\$20	\$10	\$10	n/a	n/a

*NOTE: A \$25 processing fee will be added to each on-site registration (beginning Thursday, November 2).

Momma Told Me There'd Be Days Like This!



Mark Mayfield, this year's keynote speaker, will use his backgrounds as a corporate lobbyist and nightclub performer to present a very unique and hilarious

message. He'll make you laugh while he makes you think about business and personal management principles—and the days Momma told us about.

Listen to and enjoy Mark's program on Saturday, November 4 at the General Session from 4:45 – 6:15 p.m.

Please Support the Illinois Veterinary Medical Foundation

by Ronald E. Gill, DVM

I would like to write concerning the recently established ISVMA Foundation. Through the efforts of a few members of our association, especially Dr. Wes Bieritz, a foundation has been created for the ISVMA. The Illinois Veterinary Medical Foundation (IVMF) was organized as a 501(c)3 charitable foundation – meaning that contributions to this foundation are tax deductible for income tax purposes.

The IVMF has already spearheaded a drive to create the long overdue heritage museum which will be housed at the College of Veterinary Medicine in Champaign-Urbana. Through the donations of many, and the family of the late Dr. Walter Zuschlag family in particular, this museum will be created to celebrate the history and contributions of veterinary medicine in Illinois. The opportunity to exhibit at the college will provide a degree of connectivity from the past of our profession to the future of the profession (the students).

The IVMF has a goal of building an endowment to fund scholarships for students at the University of Illinois College of Veterinary Medicine. Initially, we would like the IVMF to fund the ISVMA Student Representative scholarships which are currently funded through ISVMA operating funds. Once those scholarships are endowed, the foundation hopes to endow additional, targeted scholarships.

At the June 2006 ISVMA Board of Directors meeting, the Board voted to support the foundation through a 'matching grant' type of donation. The Board voted to match individual donations to the foundation up to \$10,000 for the next fiscal year. This agreement was not entered into lightly. Much discussion centered on the current financial condition of the association. Some felt that although the assets and the reserves of the association have improved significantly, that it might be too early to bring this level of support into the budgeting process. Healthy discussion led to the vote in support of the matching funds. Now how do we gather the contributions?

I personally feel that we as veterinarians have much to give back to the profession. I have stated this before. I would strongly encourage the donation of any amount to the IVMF. I certainly do not want to have any donor decrease their contribution to any other charitable cause. Rather, I want these monies to be 'new monies' given to support the foundation.

There are very successful veterinarians affiliated with ISVMA that could make substantial donations to the foundation. Of course, these donations would be greatly appreciated. What I really want to see is a large number of members contributing something - even small amounts - to the IVMF. Traditionally, a very small percentage of members contribute funds to foundations. I think the average is 3-4 percent of members who contribute. What I would like to encourage is a much higher number of contributors. If 50 percent of our members contribute \$20 each it would generate \$20,000 which would trigger the full matching grant from ISVMA and raise at total of \$30,000 in just one year! The \$20 is less than half of what some charge for ONE office call a YEAR. Think of it, this is perhaps 5 to 10 minutes of your effort a year! Another way to look at it is this is perhaps the cost of a rabies vaccination for one animal a year. There are, I am sure, other ways to compare the cost of the donation to our every day life as a veterinarian. I just filled up my truck with \$2.97 cent a gallon fuel. So this \$20 equates to a little less than 7 gallons of gas a year at today's prices.

Once the Foundation begins to accumulate funds, they will be able to do more for the profession in our state. Their impact is only limited by the donations they receive. I hope everyone will consider a substantial donation to this very worthwhile cause supporting veterinary medicine in Illinois.

Editors Note: You can send your contributions to the Illinois Veterinary Medical Foundation (IVMF) to: IVMF, 133 South Fourth Street, Suite 202, Springfield, IL 62701 or by filling out the contribution form at http://www.isvma.org/about_us/foundation.html.



AVMA UPDATE

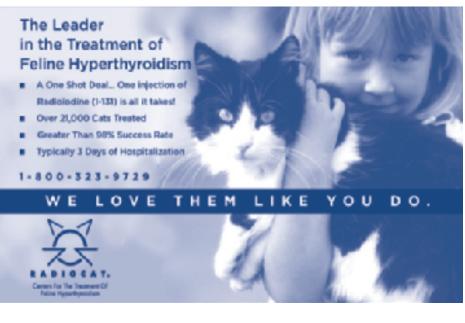
George Richards, DVM - ISVMA House of Delegates Representative

The AVMA announced on May 26 the promotion of Dr. Elizabeth Curry-Galvin to head the Scientific Activities Division. Dr. Curry-Galvin has been with the AVMA since June 1996, when she was hired as assistant director in the Scientific Activities Division. She is staff consultant to the AVMA Council on Biologic and Therapeutic Agents and Clinical Practitioners Advisory Committee and has represented the AVMA before government agencies and related professional, scientific, and industry groups. Prior to joining the AVMA, Dr. Curry-Galvin served as technical services veterinarian for Sandoz Agro in Des Plaines, IL, and worked at a small animal practice in Palatine, IL. She received her DVM degree from the University of Illinois, where she graduated in 1988 as class valedictorian. Congratulations Dr. Curry-Galvin and best wishes! (ISVMA member since 1992.)

Look for convention updates in the next issue when the ISVMA will welcome AVMA's President Mahr. (Roger Mahr, DVM. ISVMA member since 1971).

Save Money on Your Convention Registration and Be an Early Bird!

Register by October 6 and save \$100. (Note this drastic increase is not to penalize registrants—it's to give ISVMA accurate numbers for planning.) Plus! If you're a DVM who graduated in 2004, 2005 or 2006 you can register at reduced rates.



New Members (from page 3)

- Dr. Gayle S. Gottman
- Dr. Susan Hollman
- Dr. Jarrett R. Jack
- Dr. Russell P. Kohnen
- Dr. Jamie Linn K. McClure
- Dr. Amy L. McGuffin
- Dr. Tressa E. Meyer
- Dr. Sandra G. Miller
- Dr. Michelle Mueller
- Dr. Raminder K. Natt
- Dr. Molly O'Brien
- Dr. Jessa Ovitt
- Dr. Bernard P. Pare
- Dr. Nancy Park
- Dr. Mikel L. Pulins
- Dr. Barbara E. Royal
- Dr. Rita M. Ryerson
- Dr. Lorna Sifford
- Dr. Anton Spatz
- Dr. Daniel M. Staten
- Dr. Karen H. Stuedemann
- Dr. Jayma M. Tourville
- Dr. Beth Waisburd
- Dr. Clare T. Walker
- Dr. Katherine Wawronowicz
- Dr. Charles A. Wildt
- Dr. Amy Zeigler

Program Provides a Safe Haven

In April of 2006, students at the University of Illinois College of Veterinary Medicine (U of I -CVM) made the rounds at area veterinary clinics to raise awareness about a hidden problem that can be dangerous and deadly for people as well as animals: Domestic violence. Through a "safe haven" program called A Pet's Place, students at U of I - CVM provide confidential and free boarding for the pets of victims of domestic violence. Veterinarians are already on the lookout for suspected animal abuse.

NEWS AND NOTES

Dr. Larry D. Baker, University of Illinois College of Veterinary Medicine, graduating class of 1969 and ISVMA member since 2/1/1973, has recently earned the status of board certification by the American Veterinary Dental College.

Dr. Baker currently practices at the Northgate Pet Clinic and Northgate Veterinary Dentistry in Northgate Pet Plaza in Decatur, Illinois. When asked how he'll utilize his certification status, Dr. Baker replied that he has "been doing speaking (engagements) in Florida, Indiana, Colorado, Illinois, and wherever requested by Fort Dodge for their 'VIP practices.' Also have done speaking and labs for Merial and Webster in Illinois and Indiana. Other upcoming speaking engagements include lab and lecture at the Southwest Veterinary Symposium in September and the Indiana State Meeting in January 2007." When not traveling for speaking commitments, he is taking referrals currently in all veterinary dental areas, including periodontics, orthodontics, endodontics (root canals), restorative dentistry, and oral surgery.

National Animal Identification System: Questions and Answers

The National Animal Identification System (NAIS) was first implemented in 2004. Its long term goal is to be able to provide animal health officials the capability to identify all livestock and premises that have had direct contact with a disease within 48 hours after discovery. This State-Federal-industry partnership to standardize and expand animal identification programs to all livestock species and poultry is following a phased-in approach to implementation. Currently the program is voluntary; however, the draft strategic plan references mandatory requirements by 2008 and beyond. (excerpted from the USDA website: http://animalid.aphis.usda.gov/nais/index.shtml)

Although the program is national, each state is responsible for implementing premises identification. The Illinois Department of Agriculture has provided to the ISVMA a document to assist in understanding this program. Entitled "NAIS Facts and Myths", it is published by the National Institute for Animal Agriculture. The ISVMA has this document available online to download from its Library link at http://www.isvma.org/ isvma_library/index.html. To obtain a hard copy, contact the ISVMA office at (217) 523-8387 and request the document.

To download federal resources that are available online, visit the USDA's Animal and Plant Health Inspection Service website at www.aphis.usda.gov/newsroom/hot_issues/. Brochures (eight in all) can also be found at http://www.aphis.usda.gov/publications/ animal_health/index_ah_n.shtml.

ISVMA Executive Director Selected for Leadership Position

Peter Weber was asked in June of 2006 to serve on the Board of Directors for the American Society of Association Executives (ASAE). He will serve a threeyear term beginning in August.

ASAE is the membership organization and voice of the association profession. Founded in 1920, ASAE now has more than 22,000 association CEOs, staff professionals, and industry partner members. ASAE believes associations have the power to transform society for the better. Their passion is to help association professionals achieve previously unimaginable levels of performance. Specifically, ASAE & The Center for Association Leadership produce more than 75 learning experiences each year, publish Associations Now Magazine and the Journal of Association Leadership. provide thousands of webbased tools and resources. help members connect in 13 professional interest sections, conduct future-focused and market research. host ASAE and The Center's Annual Meeting & Exposition and the Springtime Exposition, and act as the voice for and advocate of the association profession.



Who Do You Know?

Join Us for Two Crucial Campaigns for Leadership at Illinois

Herb Whiteley, DVM - Dean, University of Illinois - College of Veterinary Medicine

You know the saying "It's not *what* you know, it's *who* you know."

Today who *you* know may be a very key factor in accelerating Illinois to excellence.

The ability of our profession and our College to maximize our contributions to society and achieve prominence may well be determined within the next few years by our success on two critical fronts: the legislative and the philanthropic. You can help us.



The Illinois State Veterinary Medical Association has already been a tremendous asset on the legislative front in Springfield. As you know, our College lags far behind its peers in the Big 10 and elsewhere in the country, receiving 42 percent (or \$7 million) below the national mean for total state dollars in a comparison of all 26 U.S. veterinary institutions that receive state support. We need to convey the message to state legislators that we contribute value to the state. Your continued advocacy for us speaks volumes.

At the federal level, the proposed Veterinary Workforce Expansion Act (S.914/H.R.2206) would significantly increase the number of veterinarians serving in key public health areas, such as biomedical research and prevention of zoonotic and other infectious disease. With passage and funding of this bill, our College could earn grants to expand our teaching facilities and our programs for veterinary students interested in careers focused on public health and research.

Only five Illinois legislators—Senator Dick Durbin, Senator Barak Obama and Congress members Tim Johnson (Dist. 15), Bobby Rush (Dist. 1), and Janice Schakowsky (Dist. 9)—have signed on as supporters of the Veterinary Workforce Expansion Act. The majority of Illinois legislators still need to be educated about this issue and urged to support the bill.

To achieve our vision of leadership we need not only increased funding at the state and federal levels, but also a substantial increase in private giving.

Our College is pursuing a vision to be a leader in veterinary and comparative biomedical education, scholarship, and public engagement in the University of Illinois system, in the state, in the nation, and around



the world. When our College is recognized as a leader, you benefit directly because our leadership elevates the level of veterinary practice and the prominence of the veterinary profession in this state.

We have charted a plan for success. Components include strengthening our DVM program with new opportunities. scholarships, and teaching facilities for veterinary students: enhancing clinical service with state-of-the-art facilities and a Chicago presence; anchoring our outstanding research programs with endowed professorships, chairs, and graduate student fellowships; and building excellence in new areas such as translational biomedical research.

To make these plans a reality, we have set the ambitious goal of raising \$4.5 million per year in private giving for the next five years.

There are many ways our alumni and friends can help us. Some of you are capable of making a significant gift to the College in support of an initiative that speaks to you. And some in that position may also be willing to serve on a campaign leadership board, individuals who work with us to identify and solicit other top donors.

Others of you may make more modest gifts yourself but may lead us to new donors. There is untapped potential for gifts

Who Do You Know?

(from page 8)

from the grateful clients of our alumni. Every day you assist devoted companion animal owners, key figures in the equine industry, or agribusiness leaders who might like to partner with the College on a philanthropic project.

So it's time to ask yourself: "Who do / know?"

Do you have a connection to an Illinois legislator in Springfield or Washington, D.C.? If so, please let us know so we can work with you to deliver our message. (See the list to the right for more information about how to contribute on the legislative front.)

Do you know a client or business contact with the potential to make a major gift, or are you considering making a large gift? Our assistant dean for advancement, Brenda Betts, can discuss these options with you. You can reach her at (217) 333-5545.

Your assistance, through whatever means you are capable of, will be deeply appreciated by our College, by the new generations of veterinary practitioners we educate, and by those whose lives are touched by our research and service activities.

College Wraps Up Avian Flu Forums

Throughout the months of April and May, the College worked to put the facts about the H5N1 strain of avian flu into context for the people of the State of Illinois.

This series of free public forums were held in Chicago, Ina, Mattoon, Rock Island, Springfield, and Urbana. The College's Public Engagement group pulled together speakers from the College and elsewhere on the Urbana campus of the University of Illinois as well as from the Illinois State Veterinary Medical Association, the Illinois Department of Public Health, and the Illinois Department of Agriculture.

If you weren't able to attend any of these forums, and would like information about the avian flu virus in domestic, wild, and human populations, a copy of the presentation is available online through the College. Download a copy from http://www.cvm.uiuc.edu/czr/avianflu/.

Alumni Mark Your Calendars!

Plan to attend the 87th Annual Fall Conference for Veterinarians on September 14 & 15. Look online at www.cvm.uiuc.edu/ope/fallconf/ for program details. And while you're there, take in the Tent Party on September 16 before the football game against Syracuse. To purchase tickets, call (217) 333-2762.

Take Legislative Action Now!

The American Veterinary Medical Association has a user-friendly Web site with information about the Veterinary Workforce Expansion Act and easy ways to send a message to your representatives in Washington. It is linked from the bottom of this page: www.aavmc.org/ LegislativeEfforts.htm.

If you have ties to any Members of Congress listed here (with district number and city), please call the dean's office at (217) 333-2760 to discuss other strategies for reaching them.

Jesse Jackson, Jr. - (02, Chicago) Daniel Lipinski - (03, Western Springs) Luis Gutierrez - (04, Chicago) Rahm Emanuel - (05, Chicago) Henry Hyde - (06, Wood Dale) Danny Davis - (07, Chicago) Melissa Bean - (08, Barrington) Mark Steven Kirk - (10, Highland Park) Jerry Weller - (11, Morris) Jerry Costello - (12, Belleville) Judy Biggert - (13, Hinsdale) Dennis Hastert - (14, Yorkville) Donald Manzullo - (16, Egan) Lane Evans - (17, Rock Island) Ray LaHood - (18, Peoria) John Shimkus - (19, Collinsville)



Have you told your clients about the SUBTLE SIGNS of sickness in cats?

Twice-a-year exams help prevent, diagnose or treat many feline health problems before they become life-threatening.

America's millions of cats face many threats to their health - filnesses and diseases which may be treated if caught in the early stage on, ideally, even prevented. Many cat owners may not realize cats are masters at hiding illness or that apacific behaviors may be signs of underlying illnesses.

"Healthy Gats for Life" is a clinic education program and public awareness campaign sponsored by the American Association of Teline Practitioners (AATP) and Fort Dodge Animal Health. The campaign emphasizes the importance of twice-a-year veterinary exams and recognizing behaviors as they relate to feline wellness. To raise awareness among the cat-owning public, the campaign is supported by a media relations effort and a Web site, www.catecollices.org.

Because physical illucts and pain are offen recognized as a nonspecific change in behavior, it is important for clients to be aware of a car's normal routine and note even the smallest changes. This comprehensive list of the subtle signs of sidkness may be useful in educating your clients about behavior as it relates to feline health.

The Subtle Signs of Sickness

- 1. Inappropriate Elimination Behavior or Litter Box Use
- 2. Changes in Interaction
- 3. Changes in Activity
- Changes in Sleeping Habits
- 6. Changes in Food and Water Consumption
- 6. Unexplained Weight Loss or Gain
- Changes in Greening
- Signs of Stress
- Changes in Vocalization
- 10. Bad Breath

Sample Behavior Assessment Questions to Ask During an Exam

Conducting a behavior assessment at twice-a year veterinary visits is important for prevention and early detection of behavior-related and/or medical problems.

- 1. Does your cat urinate or defecate outside the litter box?
- Does your cat show signs of aggression, including bissing, biting or scratching people?
- 5. Does your cat exhibit any fearful behaviors that concern you?
- 4. Has there been any change in your cat's behavior or disposition?

For more information, visit www.cabveliness.org or www.npwm.com

Encourage twice-a-year wellness exams!

Adapted from The Accolution of American Faline Practitioners Faline Dehavior Guidelines. December 2004



CELEBRE CANS CON CONSCI



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Convention Session Highlights: Something for Everyone!

This is just a partial list of the sessions from which to choose at the 2006 Convention. Due to positive feedback and demand, the wet labs and an intensive are again scheduled to be part of this year's convention. What will you attend on November 3–5 in Itasca?

Recent Graduates—for DVMs who have graduated in the last three to five years

- · Saturday sessions:
 - Becoming Involved in Organized Veterinary Medicine
 - What You Need to Know When Buying into a Practice
- Sunday sessions:
 - Having Fun and Saving Lives: Keeping Life in Perspective
 - Cases That Baffled Me as a Recent Graduate and What I Did

Business Practices—for your whole team

• Friday intensive: Five Compliance Mistakes that Even the Best Practices Make and How to Avoid Them by Karen Gavzer (A nominal registration fee is required for this in-depth session.)

Business Practices—for DMVs

- Saturday session: What You Need to Know About Reviews, Salaries and Policies
- Sunday sessions: What Do Practice Owners Do to Drive Practice Values Down?

Small Animal Section

- Friday wet lab #1: Puppy Behavior Management by Roland Tripp, DVM
- Friday wet lab #2: Laser Surgery by Doug Mader, DVM (A nominal registration fee is required for these wet lab sessions.)
- Saturday sessions: sessions on cytology and heart health, as well as a series on behavior by Roland Tripp, DVM
- Sunday sessions: a variety of sessions including renal health and zoonotic diseases

Exotics Section

 Saturday/Sunday sessions: a series by Kevin Fitzgerald, DVM (last year's popular keynote speaker)

Equine Section

- Friday wet lab: Hands-on equine ultrasound at a local barn (A nominal registration fee is required for this in-depth session).
- Saturday sessions: New Therapies for Equine Musculoskeletal
 Injuries and Diseases

Food Animal Section

• Saturday sessions: a series by Thomas R. Kasari, DVM, MBA, CPA, Dipl ACVIM, Dipl ACVPM



Veterinary Technicians for novice and veteran professionals

- Friday wet lab: Puppy Behavior Management by Roland Tripp, DVM (A nominal registration fee is required for this in-depth session.)
- Saturday afternoon sessions: Veterinary Ethics and Animal Welfare
- Sunday sessions: clinical topics including The Ethical Dilemmas of Animal Use in Research— How Can A Veterinary Technician Do That? and Puppies Gone Wrong ... and Right Again

Practice Personnel

- Saturday afternoon session: Veterinary Ethics and Animal Welfare
- Sunday sessions: Hiring the Right People for the Right Job; Calming Upset and Angry Clients and Can You Fix These Service Slip-Ups; How to Create a Great Practice Newsletter and Web Site



Dealing with Death

by Peggy Haymes, M.Div., MA, LPC

Studies show that the single most important factor in veterinary client satisfaction following the death of a pet is the degree to which the veterinarian provided emotional support. One of the ways that you can do this is by taking a few minutes to ask them about their pet: When did they get it, how did they name it, what were their favorite games or rituals? By doing so you communicate to the client that their pet wasn't just a number, but was unique and valued and may also reveal some of the deeper meanings of the loss. For example, for a widow, the death of a pet may mean losing her last connection to her husband.

A present day grief like the death of a pet can also open the door to unresolved grief from the past. The client may not be aware of this. They just know that it feels completely overwhelming. That's why it's good to have a list of counselors in your area who specialize in dealing with grief of all kinds.

Euthanasia is also the number one cause of burnout in small animal practice veterinarians. You have your own feelings, whether it's sadness over losing an animal whom you've cared for through many years, frustration at not being able to do more to prevent the death or anger over being directed to euthanize an animal you feel could be saved. Using a letter writing exercise is an excellent way to process these feelings so that they don't have a detrimental effect on your emotional health and professional practice.

In this exercise, you write letters that you will not send. You can write a letter to the animal who died, expressing any feelings of appreciation for having cared for them or sadness over their death. You can write a letter to the owners; again, expressing whatever you need to say. Because they are not to be sent, you may feel free to write whatever you're feeling, even if the feelings don't make sense or contradict themselves. After writing the letter and reading it aloud to yourself, you may chose to tear it up or burn it as a way of further releasing the feelings. Taking the time to take care of yourself in this way means that you will be able to care for your clients – and their beloved pets.

Peggy Haymes is a Licensed Professional Counselor who works with grieving pet owners in Winston-Salem, NC. She also is co-author of the audio CD, Grieving the Loss of Your Pet. To contact Ms. Haymes, visit her website at www.healing-growth-change.com or call Kalalogos Resources at (336) 750-0706.

Working through the loss of a companion animal often doesn't just pertain to the pet owner. Performing euthanasia is also the number one cause of burnout for small animal practice veterinarians. The ISVMA office also has support material for its members in dealing with compassion fatigue. Please contact the ISVMA office for more information



National Pet Memorial Day is September 11

Studies show there's one significant factor in client satisfaction with their veterinarians when a pet dies. It's the emotional support that the veterinarian gives to their client. A veterinarian does not have to be formally trained in grief counseling to provide effective support for a grieving client. Being compassionate, considerate and above all, supportive of the clients' emotional distress is all that is needed to help someone get through a difficult time.

If there is need for something more than just a compassionate ear, another way to help a client with their grief is through a memorial donation to honor a cherished pet, or horse. Both the ISVMA as well as the U of I College of Veterinary medicine have programs that benefit and support veterinary medicine research, programs and training.

It's very simple to do: Mail in your memorial gift accompanied by the Foundation form. These are available through the ISVMA office or online at www.isvma.org. The ISVMA will forward a memorial card to the recipient. It couldn't be easier.

This tax-deductible gift will be used by the Foundation, the charitable arm of the ISVMA, to support and improve veterinary medicine throughout Illinois. For more information on the IVMF, please call (217) 523-8387.

How Do You Relate?

While there is no one right way to handle companion animal death, there's a lot that can be done to help owners with their grief over the death of a cherished companion animal. Cheryl Weber MSW, MBA, JD, Client Counselor Specialist at the Veterinary Teaching Hospital at the University of Illinois, College of Veterinary Medicine, Urbana IL offers these suggestions in dealing with your clients:

Are you honest and truthful when giving "bad news"? Painting an overly optimistic picture can give clients unrealistic expectations.

Do you allow owners to visit critically-ill animals in the clinic? Seeing their ill pet can be a reality check and more powerful than your words.

Do you mention euthanasia as an option whenever the animal's condition warrants it?

Do you discuss bad news or euthanasia with clients in a private area so they don't feel embarrassed if they become emotional?

Do you give clients adequate time to think about their treatment options and to ask questions before they decide? While the medical status may be crystal clear to you, the information can be overwhelming to an emotional client.

When clients chose to be present for the euthanasia, do you explain the procedure to them so that they know what to expect?

Do you talk to children in terms they can understand, using phrases like "help to die" instead of "put to sleep"?

Do you explain to clients their options for body care and give them time to decide what's best for their family? Children often have opinions about what they would like done.

Do you give clients the chance to spend time with their pet before the euthanasia so they can say goodbye?

Do you allow clients to take care of the bill before the euthanasia, or at a later date?

When clients are crying, do you offer tissues and acknowledge the human-animal bond by saying, for example, "I can see that you love him very much."

After a death, do you avoid giving advice like "keep busy" or "be strong" or "move on" or "get another pet right away"? It may be more helpful to tell clients that it's normal to be sad and to grieve because they've lost a member of the family. Do you have literature on pet loss at your hospital that clients can take home? The AVMA and AAHA have pet loss brochures available that explain the grieving process. Clients may also benefit from information on pet loss support hotlines, pet loss support groups, pet cemeteries, and ways to memorialize their companion.

Do you offer clients keepsakes of their pet, such as a paw print on paper, a clay paw, or a clipping of fur?

Are technicians allowed to say goodbye to the animal, if appropriate, and to offer condolences to the clients? Deaths can be emotional for them, too.

Do you debrief with staff after the death of a long-term patient or an animal they have a special attachment to?

Do you find healthy ways to deal with your own emotions so you don't get burnt out?

Do you offer condolences to the clients in some way? A follow-up call from the veterinarian that evening, or a sympathy card signed by all staff involved in the pet's care, or a memorial donation can show that you care.



Unlicensed Practice Is someone pretending to be a Vet in your town?

Georgianne Ludwig, DVM – Chairman, Illinois Veterinary Licensing & Disciplinary Board

How many times have we heard clients say "Doc, I'll just have the groomer clean his teeth because I don't want to put him under an anesthetic – she can even remove that skin tag " or "I'm feeding my dog a raw meat diet because the agility club president recommends it to cure his chronic health issues"! Worse yet, how many surgical procedures are performed by non-licensed individuals in practice settings across the state, for economic reasons, while clients assume they are paying for the work of a licensed veterinarian.

All of these examples could constitute unlicensed practice of veterinary medicine, depending upon the circumstances, and if egregious enough, should be investigated fully by the Department of Professional Regulation. Who should file the complaint? It is up to you.

Unlicensed activity is a growing issue across professions and is harmful to both the affected profession and consumers alike - yet this activity is largely ignored, when witnessed. Consumers don't recognize it and professionals don't take action. While some dialog occurs among veterinarians regarding suspicions of wrongdoing by opportunistic individuals who take advantage of unsuspecting pet owners, very few complaints are actually filed – and the illicit activities continue and grow in magnitude.

Consider unlicensed activity from the consumer point of view – paying a fee for services to someone believed to be qualified – and not

getting your money's worth. Serious harm may come to a patient should an unqualified individual be allowed to perform health related services on an unsuspecting patient.

The state of Florida considers unlicensed practice a priority and has created an Unlicensed Activity Program, funded by a \$5 increase in license fees. There is no other program like this in the Country – and those involved consider it a success.

The key to addressing unlicensed activity is public awareness – which is the cornerstone of the program in Florida. Through a series of PSA's, brochures, billboards and other advertisements, the public is warned to beware of people pretending to be qualified to deliver a variety of services, and to check out credentials prior to having services performed.

(continued on page 15)





Dr. Georgianne (Georgie) Ludwig is a contributing author to the "Epitome." Her articles address topics regarding veterinary licensure issues regulated by the Illinois Department of Financial and Professional Regulation.

Dr. Ludwig is actively engaged in companion animal practice in west suburban Chicago where she is Hospital Director and Business Partner at Lombard Veterinary Hospital, a seven DVM companion and exotic animal hospital. She is a second generation veterinarian with a special interest in feline medicine and the human-animal bond.

Dr. Ludwig was appointed by Governor Edgar to the Illinois Veterinary Licensing and Disciplinary Board in 1998 where she is currently Chairman. She has served on the American Association of Veterinary State Board's (AAVSB) Executive Committee since 2001 and holds the position of President-Elect. She serves on the AAVSB Practice Act Model Taskforce and the Illinois State Veterinary Medical Association's Legislative Committee.

When she isn't actively engaged in her professional career, she cherishes "down time" spent on the beach with her husband Greg, children Gregory and Gracie and dog Scuba. She enjoys SCUBA Diving and she is a Girl Scout Leader.

Unlicensed Practice

(from page 14)

The agency works closely with law enforcement by educating street cops to look for evidence of unlicensed activity and to know the laws regarding unlicensed activity. Since 2004, the program has investigated 268 cases leading to 57 arrests.

While Illinois does not have a consumer awareness program in place regarding unlicensed activity as Florida does, we are fortunate to have strong unlicensed practice language contained in the Illinois Veterinary Medicine and Surgery Practice Act of 2004 (115/5, p. 3). Some Veterinary Practice Acts do not.

As consumers and professionals, we must all be aware of unlicensed activity issues and act on our suspicions by filing complaints with the Illinois Department of Financial and Professional Regulation, Division of Professional Regulation.

To view the IL Veterinary Medicine and Surgery Practice Act of 2004 and to file a complaint, visit www.idfpr.com. For questions about this article, e-mail Dr. Georgie Ludwig at georgieludwig @yahoo.com

WHAT IS THE MOST EFFICIENT WAY FOR VETERINARIANS TO MANAGE THEIR PRACTICE?

By Neal Wasserman

Data collected by the National Commission of Veterinary Economic Issues (NCVEI) has shown that veterinarians are more efficient, and earn significantly more money, when they hire practice managers. In so doing, practitioners are able to focus more on medicine, and therefore generate more income. We know that practice owners, especially sole practitioners, often think they can't afford to hire an extra staff member; however, NCVEI data shows that they can't afford not to.

The NCVEI created the benchmark tool, "Who's Managing My Office," to help veterinarians determine the most successful way to allocate their time between managerial and medical activities. Practice owners who use this tool are asked to input (1) the total number of hours worked by each staff member during the previous fiscal year and (2) the percentage of time their employees spent on medical vs. managerial operations. After entering this data, users are shown a graph, which visualizes how their staff compares to those from other US clinics. In addition, a recommended treatment is offered.

Do Practice Managers Increase Revenue?

Using data collected from the 1,200 practitioners who recently entered their data into the "Who's Managing My Office" tool, the NCVEI explored whether practices with a more active administrative staff have higher revenues. The results show a very strong positive correlation (see graph a on page 16). On average, clinics see an additional \$119 for every hour a practice manager works. Using this figure, a full-time practice manager will add \$247,500 to practice annual gross revenue. An AHAA study in 2003 found that full-time veterinary practice administrators earn an average salary of \$38,582 with a median of \$40,000. (Compensation and Benefits, 3rd Ed: Vital Statistics for Your Veterinary Practice, American Animal Hospital Association Press, 2004; p13) Therefore, the potential influence that managerial staff has on the economic success of veterinary practices is dramatic.

Should Practice Owners Spend More Time On Management Activities? NCVEI further explored the financial impact on practice owners who devote more time with administrative tasks. Opposite the trend seen with managerial staff, our data demonstrate that the more time owners spend managing their own practice, the less revenue they earn (see graph b on page 16). Veterinary owners essentially lose \$122 of gross revenue for every managerial hour spent vs. that same hour spent on medical activities.



VETERINARIANS MANAGING PRACTICE (from page 15)

Are Single Veterinary Practices An Exception To This Trend?

The 308 sole practitioners who recently completed the "Who's Managing My Practice" tool spent 38% more time with administrative obligations than did veterinarians from two person practices (see graph c). This may indicate that inefficiency may be a large barrier preventing smaller practices from earning their maximum potential revenue. In fact, our data suggests that veterinarians from single veterinary practices lose \$168 per hour they spend on administrative work (see graph d). This is even greater than the \$122 average loss from each owner managerial hour.

What Does All This Mean?

No matter how big or how small the veterinary clinic, there is a large economic impact when owners devote too much time to management tasks. This article doesn't suggest that owners eliminate their administrative involvement. Practitioners must continue to provide vision, leadership and strategic planning to their business. Nonetheless, they should reduce the amount of time spent on managerial activities, delegating others to fulfill that role. Veterinarians can thereby focus more time on the medicine and they will make a more significant economic contribution to the practice.

(continued on page 17)





VETERINARIANS MANAGING PRACTICE (from page 16)

These results assume that freed veterinary time will be spent on billable activities. However, if patient load is such that additional time won't be used treating patients, practitioners can spend this time figuring out how to increase clientele or how to add additional services to provide better patient care. Either way, freed time should lead to increased revenue. How do you and your staff compare to these results? Find out by using the free benchmarking tools at www.ncvei.org. — *Neal Wasserman is a 4th year veterinary student at Michigan State University aspiring to specialize in ophthalmology. He graduated from the University of Rochester in 2002 with a BA in biology, and minor in psychology. Neal completed an externship with the NCVEI.*

Safe Haven (from page 6)

A Pet's Place is now asking local veterinarians to go a step further by recognizing the connection between animal abuse and domestic violence. Veterinarians are encouraged to post information about A Pet's Place in their clinic, perhaps in the bathroom, where clients can discreetly get the information. Veterinary hospitals can also help by providing access to a phone at a time when the abuser is not present. Women who fear for the safety of pets left behind may be less likely to leave an abusive situation, which makes awareness of A Pet's Place so important in encouraging domestic violence victims to seek the help they need. — *Excerpted from U of I - CVM online news, "Vet Students and Practitioners Raise Awareness about Animal Cruelty/Domestic Abuse," http://www.cvm.uiuc.edu/news/viewartcl.cfm?id=92*

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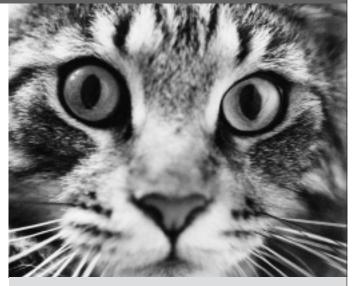
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READERS' FORUM

Q: Could you provide me with information regarding the protocol for disposing of regular prescription medications? I have already contacted the D.E.A. for instructions for controlled substances, but I have been unable to find anything on regular prescription medicines.

A: Here is the definitive reply from Beverly Albarracin of the Illinois Environmental Protection Agency, the permit person who handles disposal issues involving PIMW.

"We look at meds in a hierarchy. First, they must look to see if the meds are controlled substances; if so, they must contact the FDA (although I'm sure contacting the DEA will get them there). If the meds are not controlled substances, they would look to see if they are hazardous. If so, they must be disposed of under the RCRA hazardous waste rules. This is usually (but not always) limited to chemotherapy kinds of meds. Finally, if the meds don't fall under either of these other two categories, they are considered to be general waste and can be disposed of in the regular trash."

Q: Veterinary practices in the State of Illinois are required by the State and Federal Drug Enforcement Agency to keep a log or register of the inventory and transactions of all Controlled Substances kept and used/dispensed within the practice. Are there any specific requirements on how the log is to be kept (i.e. a binder, clipboard, etc.)?

A: According to Agent Rich Gaddini with the Federal Drug Enforcement Agency in Chicago, Illinois, there is no specific protocol listed in the State or Federal rules regarding the manner in which the logs are to be kept. He went further to say that each clinic should simply use common sense. The log needs to be neat, legible and readily available when/if the log is requested. The log can be kept in any professional format, such as in a binder or on a clipboard. The log is usually best to be kept in or near the locked cabinet where the controlled substances are stored.

How to Login To The Member Center

Username Field – Your Last Name (ex.Smith) Password Field – Your Birthday* *Enter your birthday in the following format: 4/7/1964 Do not include 0s and enter all four digits of your birth-year.



Q: Which employees within a veterinary clinic are authorized to have access to the locked cabinet where the controlled substances are stored?

A: According to Agent Rich Gaddini with the Federal Drug Enforcement Agency in Chicago, Illinois, there are no specifics regarding which practice employees are authorized to have access to the locked cabinet. However, he cautions that each practice should realize that the responsibility and total liability of any thefts, incorrect dispensing of substances, incorrect inventory counts, etc. are the sole responsibility of the Veterinarians within that clinic that hold a DEA License. And, of course, the main liability will fall upon the DVM owner, as he is the employer. He also mentions that the number of employees who are allowed access should be kept to a minimum. And, it should only be those employees that are given higher responsibility within the practice, such as a lead technician and/or the **Certified Veterinary** Technicians. The same protocol can be applied as well to those DVM's within the practice who do not hold a license with the DEA.

Federal Drug Enforcement Agency Contact Information: CHICAGO FIELD DIVISION -Agent Rich Gaddini Kluczynski Federal Building, 230 South Dearborn Street, Suite 1200, Chicago, IL 60604; Diversion Number: (312) 353-7875.

Order Your Afghan Throws!

In 2005, the Auxiliary to the ISVMA began a new fundraising effort to help support its Auxiliary to the Illinois State Veterinary Medical Association Student Scholarship Fund. The fund allows for the annual presentation of \$1000.00 scholarships to veterinary students at the University of Illinois-College of Veterinary Medicine, a total of 19 awarded to date. This natural/black wrap and blue fill blanket, made by Manual Woodworkers and Weavers of Hendersonville, NC, measures 46" X 67" and features images representative of the campus and the College of Veterinary Medicine. They include:

Spring Clinic, 1891 - Marking the beginning.

First Veterinary Classrooms, 1948 - The 1948 building was a former sorority house that still stands at 805 West Pennsylvania in Urbana.

The Round Dairy Barns - These round barns are the inspiration of Wilbur J. Fraser, the first head of the Department of Dairy Husbandry (1902 to 1913). Fraser was a strong advocate of round barns, which offered the dairy farmer "economy of consideration, low maintenance, and labor efficiency." He also cited the barns' better ability to withstand prairie windstorms. Fraser and the University's demonstration barns were apparently instrumental in popularizing the round barn type found throughout Illinois. The first barn was built in 1907-08; the second and third about 1910.

Dr. Moolittle - Dr. Moolittle was the College's entry into the Chicago "Cows on Parade" public art exhibit in 1999.

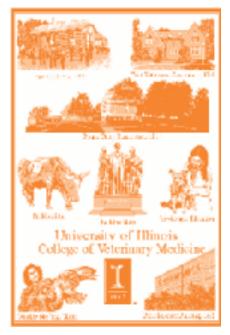
The Alma Mater - The Alma Mater is shown "as a benign and majestic woman in scholastic robes, who rises from her throne and advances a step with outstretched arms, a gesture of generously greeting her children" (Taft). Learning and Labor flank the main figure. An inscription reads: To thy happy children of the future those of the past send greetings.

Service and Education - This panel is representative of the veterinary program at the U of I campus. The student with the dog is Christina Villarete from the class of 2000.

Wildlife Medical Center - This panel reminds us that wildlife need care and treatment to the point where they can be returned to the wild. The student pictured with the hawk is Dana Rzechula, class of 1990.

Basic Sciences Building, 1983 - Marking the future

The cost is \$65 per throw (includes shipping and handling). Current Illinois veterinary students and undergraduate students may purchase one afghan at \$45 (available at the College bookstore) with additional afghans purchased for \$65 each.



These lovely afghans make a great gift! Limited supplies remain, so don't wait until it's too late to puchase for a birthday, holiday, wedding, or graduation present.

Send payment and inquiries to Patty Herath, 256 16th Avenue, East Moline, IL 61244-2009. Make checks payable to "Auxiliary to the ISVMA." For more information contact Patty at (309) 755-6811 or Herathpb1@mchsi.com. If sending email, please write "CVM Afghan" in the subject line.

The ISVMA office also maintains a small supply and can be purchased by contacting Brenda Weber at (217) 523-8387.



"He who has done his best for his own time has lived for all times."

— Johann Von Schiller

The ISVMA wishes to extend its deepest sympathies to families of the following ISVMA members who have died recently:

Emil Oscar Gast (KSU 1952)

Emil Oscar Gast, DVM, 80, of Jerseyville, died May 24, 2006. He was born in Paola, Kansas on September 24, 1925. He was a sergeant in the U.S. Army from 1944 to 1946, serving our country in France during World War II. He graduated from Kansas State University in 1952 with a Doctorate of Veterinary Medicine. Her started general practice in Hardin in 1952, then moved to Jerseyville in 1954 where he retired in 1987. He was involved in his community throughout his life as an active member of the American Legion, Veterans of Foreign Wars, Knights of Columbus (4th Degree Charter Member), Chamber of Commerce, Salvation Army, Elks Club, Lions Club and the Illinois Valley Economic Board. He was a member of Holy Ghost Church where he was a Eucharistic Minister and lector. He helped form the Panther Athletic Club and was a founder and charter member of



Westlake Country Club. He served on the Jersey County School Board from 1963 – 1967. He held the position of Secretary for the Central Illinois Veterinary Association in 1965 and was its President in 1968. He served as President of the Illinois State Veterinary Medical Association's Board of Directors in 1973.

He is survived by his wife of 56 years, Ruth Ann. He is also survived by his children: Steve (Elizabeth), Chuck (Linda), Terri (Dan Perryman), and Gus (Kelly) and 9 grandchildren.

Clifford Loomis (ILL1952)

Clifford E. Loomis, DVM, 87, of Ottawa, died Wednesday, June 7 at Quincy Veteran's Home. He was born and reared in Chicago, and enlisted in the Army after Pearl Harbor was bombed on Dec. 7, 1941. He spent the entire war in uniform, serving as an artillery officer in the Pacific and achieving the rank of major. While in the service he married Betty Kins, whom he had known since he was a child and corresponded with during the war. He asked her in a letter to marry him, but later jokingly claimed to have been suffering from shell-shock at the time, says his daughter, Kathy Bartman of Springfield. Loomis and Kins were married at his duty station in North Carolina.

After his discharge, Loomis helped push for a veterinarian school to be established at the University of Illinois and ended up being in its first graduating class, she said. The first class started with 24 students and finished with 24 students, according to long-time friend Robert Whalen, citing that no other class had begun and finished with the same numbers since.

Loomis had a wry sense of humor, which his daughter said he once displayed as a veterinarian student. "The guy next to him in class had fallen asleep so the professor asked Dad to wake him up. He turned around and said 'You wake him up – you put him to sleep'."

After graduating Loomis, and his wife and two children, Barry and Kathy moved to Ottawa's South Side. At first he dealt with large farm animals, but as farmers became less likely to have an assortment of livestock his practice focused on small animals. "Dad thought it was because a lot of people who were getting married weren't having kids, they were having pets instead."

He was active in his profession and community throughout his lifetime. He was proprietor of the Loomis Veterinary Clinic for 38 years, retiring in 1990. He also served as the La Salle County Animal Control Administrator for 16 years. He was an elder at the Evangelical United Methodist Church, a member of Ottawa Elks Club, VFW Post 2470, American Legion 33, Ottawa Police and Fire Commission, Ottawa Grade School Board, Hospital Board, DVMA and Illinois State Veterinary Medical Association.

Loomis is survived by a daughter, son, two grandsons and greatgrandchildren. His wife prededed him in death August 7, 1997. Memorials may be directed to Alzheimer's Research Foundation.

ISVMA Membership Services and Benefits

ISVMA, the Illinois organization whose sole purpose is to serve its membership, the veterinarians of Illinois, today and every day.

Sponsored Programs

The ISVMA has an expanded list of sponsored programs intended to improve the bottom line for veterinary practices. Take advantage of the following to save money and/or staff time for more productive work for the practice.

Diversified Services Group

www.divservgrp.com Jerry Kane jmk@divservgrp.com (888) 494-7900 Licensed collection agency that recovers delinquent receivables.

Federal Check Recovery

www.federalcheck.net Perry Fischer vp@federalcheck.net (573) 256-6540 Recovery of dishonored checks. Recover 100% of collected check's face value.

TransFirst Health Services

www.transfirst.com René Buzicky 1-800-577-8573 ext 160 Provider of transaction processing services and payment technologies. Services are uniquely tailored for the special business needs of veterinarians.

TransWorld Systems

www.transworldsystems.com Blake Collinsworth (800) 214-1320 An alternative collections option for those ISVMA members that would rather pay a flat fee than a commission for collections.

VetCentric

www.vetcentric.net For Veterinarians to register (888) 874-2811 For veterinarians who are already registered (866) 571-6790 General number, with ability to route (866) 838-2368 Comprehensive veterinary pharmacy that ships to all 50 states. Allows veterinarians to generate new revenue, eliminate inventory, improve compliance, maximize customer satisfaction.

Information at Your Fingertips

Visit www.isvma.org and the Online Member Center

The ISVMA hosts a webpage that is an essential communication tool. ISVMA members have access to a wealth of resources for their exclusive use on the Member Center pages. The keys to this site are your member user name and password. Notice of these "keys" are received annually in the membership packets; however, reminders on how to access these important resources are consistently placed in each *EPITOME*.

Information posted solely on the Member Center pages include: Legislative news and links that include the ISVMA legislative watch list, downloadable copies of the Veterinary Medicine and Surgery Practice Act of 1994, Fact Sheets, White Papers, key laws and administrative rules; Legislative Action Center - the ISVMA's advocacy center! Tap into Capwiz XC[™], an award-winning suite of online citizen action tools designed to increase grassroots participation: Copies of ISVMA publications - the EPITOME and the ESOURCE; A Frequently Asked Questions section that addresses topics ranging from recordkeeping, pharmacies, prescriptions, etc.; An extensive CE calendar: and Award nomination forms for ISVMA annual awards and ACTS awards.



CONTINUING EDUCATION



VETERINARY EDUCATION ONLINE

In October of 2004, the University of Illinois - College of Veterinary Medicine began offering a Web-based continuing education program specifically developed for busy veterinarians looking to enhance their knowledge and increase their clinical skills. Veterinary Education Online (VEO) delivers professionally developed, university-level courseware in an interactive environment. All that is required to complete the CE course is a computer and Internet access.

Getting started is quick and easy and the cost is just a fraction of typical CE courses. Visit the ISVMA home page and click on the VEO button. You will immediately be linked to the courses and other information on VEO homepage. Check out how VEO can be a smart alternative in obtaining your continuing education requirements.



AUGUST 2006

AUGUST 19-20: A BASIC COURSE IN SMALL ANIMAL DENTISTRY. BEST WESTERN AT O'HARE

Rosemont, IL. Sponsored by Inovadent & Dr. Shipp's Laboratories. Presented is Dr. Patricia Frost Fitch, DVM, Dip. AVDC. Registrations must be received by August 3, 206. Wetlab is scheduled on Sunday. 8 hours CE accredited for lecture only. For more information call (619) 498-08796 or visit online at www.drshipp.com.

SEPTEMBER 2006 SEPTEMBER 13: CLINICAL PHARMA-COLOGY. HAMBURGER UNIVERSITY ON MCDONALD'S CAMPUS

Oak Brook, II. Chicago VMA continuing education seminar. Speaker: Dawn Boothe, DVM, DACVIM, PhD. Dr. Boothe returns to the DVMA to present an update on non-steroidal anti-inflammatory drugs, their safety, efficacy and potential adverse affects. The seminar will also include a discussion of disease-modifying agents and principles of antibiotic therapy. The ever-popular "What's New in Drug Therapy" will conclude this session. To register contact the CVMA at (630) 325-1231.

SEPTEMBER 14: 87TH ANNUAL FALL CONFERENCE FOR VETERINARIANS. UNIVERSITY OF ILLINOIS COLLEGE OF VETERINARY MEDICINE

Urbana, IL. For questions, email the Office of Public Engagement by visiting online at www.cvm.uiuc.edu/ope/contact.html

SEPTEMBER 14: DENTISTRY 101 CREATING HEALTHY MOUTHS AND HAPPY CLIENTS. NORTHERN ILLINOIS UNIVERSITY

Hoffman Estates Campus, Hoffman Estates, IL. An introductory course for technicians and veterinarians to provide basic knowledge to get started in veterinary dentistry. Interactive lecture topics include: creating a dental department, review of tooth and oral anatomy, steps of a complete oral examination, review of oral pathology, steps of periodontal therapy, dental charting and client education. Program provides 7 hours CE credit. Instructor: Cindy Charlier, DVM, FAVD, Diplomate AVDC. For information call (847) 525-8642 or email fvvds@sbcglobal.net.

SEPTEMBER 15: INTRAORAL RADIOLOGY BEYOND WHAT OUR EYES CAN SEE. NORTHERN ILLINOIS UNIVERSITY HOFFMAN ESTATES CAMPUS

Hoffman Estates. IL. Designed for technicians and veterinarians, intraoral radiology is the cornerstone to the diagnosis, treatment planning and monitoring of oral disease. Tips and techniques to obtain diagnostic oral radiographs and interpretation of dental radiographs utilizing case examples will be reviewed. A 'wet lab' utilizing dog and cat skulls will allow participants 'hands on' practice in the use of dental radiography and digital dental radiography. A morning or afternoon session is offered each day. Program provides 4 hours of CE credit and is limited to 8 participants. Instructor: Cindy Charlier, DVM, FAVD, Diplomate AVDC. For information call (847) 525-8642 or email fvvds@sbcglobal.net.

SEPTEMBER 16: DENTISTRY 201 LOCAL ANESTHESIA, PERIODONTAL SURGERY, SURGICAL EXTRACTIONS. NORTHERN ILLINOIS UNIVERSITY

Hoffman Estates Campus, Hoffman Estates, IL. Program for veterinarians only. Interactive lecture topics include: pain management in oral surgery, periodontal surgery, and steps for surgical extractions. The laboratory following the lecture will allow veterinarians to practice local anesthetic techniques, open and closed root planing, perioceutic placement and surgical extractions. Program provides 7 hours of CE credit and is limited to 8 participants. Instructor: Cindy Charlier, DVM, FAVD, Diplomate AVDC. For information call (847) 525-8642 or email fvvds@sbcglobal.net.

SEPTEMBER 21-23: 39TH ANNUAL CONVENTION OF THE AMERICAN ASSOCIATION OF BOVINE PRACTITIONERS. SAINT PAUL CONVENTION CENTER

St. Paul, MN. This is an outstanding opportunity to participate in one of the most comprehensive scientific programs ever assembled on cattle disease and production. Veterinary technicians are invited again this year to attend a full-day Veterinary Technician program on Thursday as well as all conference sessions on Friday and Saturday. Veterinarians are invited to any of the sessions for technicians. This year we also welcome the American Association of Small Ruminant Practitioners, which will meet jointly with the AABP in Saint Paul. For information contact the AABP office at (334) 821-0442 or visit online at http://www.aabp.org/default.asp.

CONTINUING EDUCATION

(from page 22)

OCTOBER 2006 OCTOBER 11: CANINE INFECTIOUS DISEASE. HAMBURGER UNIVERSITY ON MCDONALD'S CAMPUS

Oak Brook, IL. Chicago VMA continuing education seminar. Speaker: Craig Greene, DVM, DACVIM. Worldrenowned speaker and author, Dr. Craig Greene will present a comprehensive discussion of current and emerging infectious diseases affecting the Midwestern canine population. Diagnosis, treatment and zoonotic potential of various diseases will be discussed. To register contact the CVMA at (630) 325-1231.

OCTOBER 11-15: WILD WEST VETERINARY CONFERENCE. *RENO HILTON*

Reno, NV. Quality education, exhibitions and networking in one, convenient venue. One of the nation's largest veterinary conferences run by veterinary industry professionals. From Feng Shui for animals to breakthroughs in infectious disease control, the WWVC covers the industry's hottest new topics, as well as more traditional courses for continuing education and practical application. For more information visit: www.wildwestvc.com, or (800) 775-7062.

OCTOBER 19-21: WISCONSIN VMA 91ST ANNUAL CONVENTION. MONONA TERRACE

Madison, WI. Information will be posted soon online at www.wvma.org/index.cfm or call (608) 257-3665.

OCTOBER 25: "THE MOST FREQUENTLY MISDIAGNOSED DISEASES IN VETERINARY MEDICINE." GREATER ROCKFORD VETERINARY MEDICAL ASSOCIATION 20TH ANNUAL FALL CONFERENCE. *TEBALA TEMPLE*

Rockford, IL. Speaker: Fred Metzger DVM, Diplomate ABVP (canine/feline), Metzger Animal Hospital, State College, PA. 6.5 hours CE. For more information contact Brenda Sanders, Dogwood Pet Hospital, 4102 Mulford Road, Loves Park, IL 61111. (815) 282-3371. brenda.sanders@tds.net.



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Remember to visit online at **www.isvma.org**

Member's Center page for additional continuing education opportunities!

OCTOBER 26-27: EUTHANASIA BY INJECTION.

Catch up on the latest techniques and drugs and discover their effect on animals. This workshop covers anesthetics, legend drugs, anatomy, verification of death and worker safety. An entire section deals with the unique stress felt by those who perform euthanasia. For information email training@americanhumane.org or call (303) 925-9493.

NOVEMBER 2006

NOVEMBER 1: EQUINE TOPICS. HAMILTON COUNTY FAIRGROUNDS

Noblesville, IN. Indiana Association of Equine Practitioners. 6 hours CE. For information and advanced registration, contact Dr. Dawn Frank at horizon@ytci.com or (765) 564-3400.

NOVEMBER 3-5: ISVMA 124TH ANNUAL CONVENTION. WYNDHAM CHICAGO NORTHWEST; ITASCA, IL

Save the date! Registration materials will be available late summer. For more information contact the ISVMA at (217) 523-8387 or info@isvma.org.

DECEMBER 2006

DECEMBER 13: CLINICA NUTRITION. HAMBURGER UNIVERSITY ON MCDONALD'S CAMPUS: Oak Brook.

IL. Chicago VMA continuing education seminar. Speaker: Lisa Freeman, DVM, DACVN. Dr. Freeman will present a sixpart seminar on clinical nutrition for the general practitioner. Topics will include "Optimal Nutrition for Healthy Pets: Fact vs. Fiction," "Successful Weight Loss Programs for Dogs and Cats," "Nutritional Therapy for Common Canine Diseases," "Nutritional Therapy for Common Feline Diseases," "Nutritional Supplements: Helpful or Harmful," and "Unconventional Diets." To register contact the CVMA at (630) 325-1231.



POLICY/RATES

RATES:

ISVMA Members pay a discounted rate of \$25.00 for first 35 words, \$ 0.25 each additional word plus a complimentary posting on the ISVMA website. Non-Members pay a rate of \$40.00 for first 35 words, \$ 0.25 each additional word plus an additional fee of \$10.00 for placement online. Exception for unemployed DVM, may place a "Seeking Employment" ad free of charge for up to 6 months.

DEADLINES AND PUBLICATION:

Any classified ad purchased will be posted upon receipt on the ISVMA website at www.isvma.org. and the next available edition of the "Epitome." Webpage ad will run through the end of the "Epitome" publication date in which it will appear.

All ads and cancellations must be submitted in writing or email by September 1, 2006 for inclusion in the October/November 2006 "Epitome." Mailing Date: First week of October. Please read your ad the first time it runs. If there are errors, notify us immediately. ISVMA liability is limited to the first issue of publication.

FORWARDING INSTRUCTIONS:

Submit online, www.isvma.org, by email, brenda@isvma.org, fax, (217) 523-7981, or mail, Illinois State Veterinary Medical Association, 133 South Fourth Street, Suite 202, Springfield, IL 62701. ATT: Brenda Weber. We will confirm by sending you a faxed contract for your signature.



VETERINARY RELIEF

Locum tenens Dr. has been helping fellow veterinarians by doing relief work full time since 1989. I can help with short term or long term commitment. I live in Central Illinois, but I am willing to travel throughout the state. Contact Ray Ramirez at (217) 794-3743 or ray@ramirezdvm.com.

1995 Illinois graduate will provide relief services to small animal clinics in Macon and surrounding counties. Saturdays work well for me. References available on request. Contact Donna Maxwell, DVM at (217) 864-9697 or drdonnamaxwell@ msn.com.

IN-STATE OPPORTUNITIES SEEKING VETERINARIANS

Small animal practice seeking individual who is interested in balancing high quality care with their personal life. Practice provides surgical, medical and integrative medicine to its clients in an attractive, friendly, well-equipped work environment. Full-time or part-time. Full-time has every other Saturday off, 3 day weekends, 4.5 day work week, IRA, health, 3 week vacation. Desire individual with experience that can expand patient care. Contact Dr. Pat Hourigan at pdhourigan@charter.net or work phone (815) 678-4700.

Seeking a Fourth Veterinarian for a quality small animal practice in far western suburb of Chicago. Base salary with percentage compensation as well as Continuing Education allowance, Medical insurance benefits, paid professional liability and association dues, profit sharing. We boast a great work environment with a knowledgeable and helpful staff. Contact or send resume to: Steven Rohrback, DVM, P.O. Box 685, Winfield, IL 60190. (630) 231-7640.

Full-time associate for seven doctor small animal hospital. Pleasant work environment in 10,000 sq. foot hospital with no emergency duty. Contact Dr. Bryan Lantow at 16200 S. Lagrange , Orland Park, IL 60467. Phone (708) 460-6000.

INTERNIST NEEDED-CHICAGOLAND AREA: ARBORETUM VIEW ANIMAL HOSPITAL is seeking a second highly motivated veterinarian who is board certified or has completed residency training in Internal Medicine. A positive attitude, excellent communication skills. efficient team-oriented work habits and a desire to share knowledge are essential requirements for this position. Generous compensation package including base salary, percentage bonus, health insurance, 401K, C.E., association dues and more. Send resumes to: Thomas Lassiter, DVM, Arboretum View Animal Hospital, 2551 Warrenville Road, Downers Grove, IL 60515; (630) 963-0424/(630) 963-0537 fax; www.avah.org.

ARBORETUM VIEW ANIMAL HOSPITAL is seeking a second veterinarian to join our growing Integrative Medicine Department. Candidate should have a strong background in alternative/complimentary medicine. Experience in acupuncture, physical rehabilitation, nutrition, herbal medicine or chiropractic will be considered. Generous compensation package including base salary, percentage bonus, health insurance, 401K, C.E., association dues and more. Send resumes to: Thomas Lassiter, DVM. Arboretum View Animal Hospital. 2551 Warrenville Road, Downers Grove, IL 60515; (630) 963-0424/(630) 963-0537 fax; www.avah.org.

Associate wanted for small animal clinic in Lemont, a far southwest Chicago suburb. Clinic has a full lab with Lasercyte hematology and Idexx chemistries; BP, ECG, pulse Ox machines. We see a diverse medical and surgical caseload and perform many advanced surgeries. No non-medical merchandising or boarding. Great staff and a family feel. We desire a person with a positive attitude, a desire to continue to learn and a joy of interacting with animals and their owners. Looking for a long-term association with definite potential for buy-in. Salary dependent on experience, health insurance, sick days. Work week is 4 days with flexible scheduling. Contact Christopher Johnson, DVM; 13731 Archer Avenue, Lemont, IL 60439; phone (630) 257-8924; email jfam15@aol.com; fax (630) 257-5784.

Banfield, The Pet Hospital of Gurnee has an opening for an Associate Veterinarian. New graduates welcome! Our busy, multi-doctor, full-service hospital has modern equipment (including ultrasound), great clients, and an outstanding paraprofessional team. We practice with the highest medical and surgical standards, and see a diverse and interesting caseload. You'll find compassionate patient care, thorough client education, and strong teamwork. Generous compensation and full benefits package! To learn more about this opportunity, please contact Dr. Sue Martin (815) 436-4293, sue.martin@ banfield.net.

Banfield, The Pet Hospital of Joliet has an opening for a full-time Associate Veterinarian who is interested in a 4-day work week. New graduates welcome! Our high-quality, full-service hospital has modern equipment, excellent support staff, and a diverse caseload. We focus on teamwork, compassionate pet care, and thorough client education. The compensation and benefits package can't be beat! For more information about this opportunity, please contact Dr. Sue Martin (815) 436-4293, sue.martin@banfield.net.

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Banfield, The Pet Hospital has an opening for a Chief of Staff Veterinarian in the northwest suburbs. If you're looking for an opportunity to practice high quality medicine and surgery, while leading and mentoring a medical team, then this may be the opportunity for you! Excellent compensation and benefits package. For more information, contact Dr. Sue Martin at (815) 436-4293, sue.martin@banfield.net.

Busy small animal practice in suburbs north of Chicago seeks energetic, compassionate associate to join our team! We strive to provide high quality client and patient-oriented veterinary services with an emphasis on preventive medicine and client education. Excellent, experienced support staff, great clientele! Full- or parttime position available w/benefits, salary commensurate with experience. Send resume or contact Dr. Donna Rauch, Best Friends Animal Hospital, 1203 North Route 83, Grayslake, IL 60030; phone (847) 548-2626.

Busy, friendly, small animal practice providing quality care to the historic Beverly Hills-Morgan Park neighborhood on Chicago's southwest side looking for an associate. Will consider full- or part-time for the right person. Benefits. Salary commensurate with experience. New grads welcome. Contact Dr. Margaret Walsh at Beverly Hills Animal Hospital, 10359 S. Western Ave., Chicago, IL 60643. Ph (773) 779-7790. Fax (773) 779-4719.

PART-TIME or FULL-TIME

VETERINARIAN-Great opportunity to join our AAHA accredited practice located on the Southside of Chicago in Blue Island. We are seeking an enthusiastic, caring practitioner to make a difference in the lives of our animals and our clients. Flexible hours, low stress environment, great salary and benefits, and CE stipend available to the veterinarian who seeks to further his/her knowledge, work with our talented staff, and grow with our friendly clinic. Please contact Emily O'Brien at 708-385-3790 or eobrien55@yahoo.com, full time Hospital Manager.

Established, AAHA-certified, 10-doctor practice seeking dedicated, team-oriented Associate Veterinarian. 50-year practice offers latest treatments and equipment – voted one of Chicago's best clinics! 60 service-oriented employees offer compassionate quality care. Contact Dr. Robert Dann, 3219 North Clark St., Chicago IL 60657, email blumvet@aol.com.

Bremen Animal Hospital: Seeking experienced veterinarian for full-time or part-time small animal position. Join Drs. Roger Hagenberg, Terry Becker and Scott Gallatin and our great staff in the Tinley Park/Orland Park area. Contact Dr. Becker, 7613 W. 159th Street, Tinley Park, IL 60477, ph (708) 532-5577, e-mail tlbdvm@illinoisalumni.org.

Motivated associate veterinarian wanted for a progressive, AAHA-certified hospital in a northwest suburb of Chicago. Join our multi-doctor team. Outstanding support staff to work at your side. Excellent opportunity for professional growth and long-term association. Contact Dr. David Saidel, Buffalo Grove Animal Hospital, 1031 West Dundee Road, Buffalo Grove, IL 60089; phone (847) 394-1128.

Experienced full-time, small animal associate needed to work 41/2 days per week in a recently expanded facility with a stable and friendly staff. Carlyle is 50 miles from St. Louis; next door to Illinois' largest manmade lake and offers the benefits of a small town close to a large metropolitan area. Contact Dr. Neil Schaffer at (618) 594-4515, fax (618) 594-5509, or evenings (618) 594-4870.

Chicago Cat Clinic welcomes an enthusiastic, motivated associate for three-doctor, AAHA member hospital with excellent client base. Communication skills, dedicated client interaction and interest in progressive feline medicine a must. Benefits include profit sharing, health insurance, vacation; salary commensurate with experience. Long-term relationship desired. Contact Dr. John Nordwall, Chicago Cat Clinic, 5301 W. Devon Ave., Chicago, IL 60646; telephone (773) 631-5300 or e-mail jdndvm@yahoo.com

AAHA member, small animal/exotic practice seeks easy-going, dedicated third associate. Flexible schedule includes some evenings with a 3-day weekend off monthly. No emergencies. Well-equipped hospital with great support staff. Salary and benefits competitive. Long-term association desired. New graduate welcome. Practice located northwest Chicago suburb. Send resume or contact Dr. Sheree Block, 125 W. Dundee Road, Buffalo Grove, IL 60089; phone (847) 520-4110, fax (847) 520-4124 or email ccah13@aol.com.

Veterinarian needed for established six person practice in Dixon/Sterling area of Northwest Illinois. A friendly, close knit staff that concentrates on patient wellness and client care. A great spectrum of ages to provide excellent experience as well as excitement and energy. A progressive practice (laser, dental ward and dental xray, surgical monitoring, and in near future ultrasound) to develop general as well as potential specialized growth. Competitive wages and benefits include matching 401K. Contact Dr. Bill Kuhfus or Dr. Phil Fassler at Dixon Veterinary Hospital PC at (815) 288-3397.

Full-Time Associate Veterinarian Wanted: Dundee Animal Hospital is a three-location AAHA certified small animal practice located in the Northwest suburbs of Chicago. In addition to the general medicine practice at each of our locations, we provide 24-hour emergency services at our central hospital in Dundee. Established in 1957, we have an excellent reputation within the community and a substantial client base. We enjoy the distinction of having one of the largest professional staffs in the Midwest consisting of 21 doctors and 70+ support staff members, including a Practice Administration Team to support the medical professionals' needs.

We are looking for a full-time associate veterinarian for our Dundee location and are willing to train the right new graduate. This full-time position offers: Salary commensurate with experience and qualifications, comprehensive benefits, pension/401(k) plan, generous continuing education allowance, stability and opportunity for personal growth and development.

Our focus at Dundee Animal Hospital is on teamwork, professional growth, and dedication to quality care. If you are interested in learning more about this exciting opportunity, please contact Debra James, Practice Administrator, at (847) 428-6114 or fax your resume to (847) 428-8213. You may also e-mail inquiries to us at djames@dundeeanimalhospital.com

Progressive small animal veterinarian needed. Full-time, part-time or relief. We are a busy up-to-date practice in rapidly growing community. Edwardsville Pet Hospital, 423 S. Buchanan, Edwardsville, IL 62025. (618) 656-7656; fax (618) 656-9129; Karen VanAnrooy, DVM.

Equine Veterinary Practice of Frankfort, IL seeks associate veterinarian. Practice is located in the best of two worlds. It has the rural American charm yet is close to downtown Chicago. This is primarily an ambulatory practice, with haul-in work to our clinic accounting for 25% of our gross. Practice provides vehicle and technician to each associate. All the usual veterinary toys (tools) are available including portable x-ray, endoscope, ultrasound, and shock wave machine. Phone Dr. Gary C. Porter at (815) 464-0044 days or (815) 469-5026 evenings. Email at EVPGP@aol.com.

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F/T or P/T associate veterinarian wanted for a four-doctor, full-service, small animal practice just 30 miles south of Chicago. Seeking a caring, self-motivated, teamoriented associate with excellent people skills. Competitive salary, medical, dental, 401(k) and buy-in potential. Surgical skills a plus. Please mail resume to Dr. Locke, Glenwood Village Pet Hospital, 555 E. Glenwood-Lansing Road, Glenwood IL 60425. Ph (708) 758-2400. Fax (708) 758-2950.

Veterinarian wanted for multi-vet practice in Rockford, Illinois. Excellent starting salary. Fringe benefits include health insurance, pension plan, 401(k), 3 week vacation, no emergency calls, every other weekend off, plus a 3 day weekend once per month. Phone (815) 398-9313 or fax (815) 398-9368 and ask for Dr. Wimmer or Dr. Long.

Associate veterinarian wanted for a progressive, 4-doctor, AAHA certified practice in McHenry, IL (approximately 60 miles NW of Chicago). We are a well-equipped and team oriented facility. No after hours emergency duty. New graduates are very welcome. Come join our team in a growing community that's close enough to Chicago to enjoy what the big city can offer and far enough away to have many outdoor recreational opportunities. Phone Dr. Michael Dunn, Lakeland Animal Hospital at (815) 385-6925.

Animal Control Administrator - 20 Hours/Week McHenry County has an immediate need for a part-time, contractual Administrator to oversee all operations of our Animal Control Division. Job functions include recommending medical treatments, establishing and reviewing procedures to insure the humane care of animals, ordering medications, monitoring the budget, and providing veterinary services. State of Illinois Veterinary License required. For more information please visit www.co.mchenry.il.us. Send resume to McHenry County Human Resources, 2200 N. Seminary Ave, Woodstock, IL 60098. Phone: (815) 334-4220; Fax: (815) 334-4648; E-Mail: HumanResources @co.mchenry.il.us.

Not the big city type? Then come join a mixed practice in the Shawnee National Forest at Meller, James and Associates. With eight doctors in our two hospital practice, you'll have adequate time off to



enjoy the outdoors or take in an event at Southern Illinois University. If you like horses, cows, dogs, cats and people, send a resume to Dr. Nancy Kucera at 2695 E. Vienna St., Anna, IL 62920.

ASSOCIATE VETERINARIAN: Associate Veterinarian needed for busy 2-doctor small animal practice in the near west suburbs of Chicago. Management and potential buy-in/buy-out possible in near future. We practice very high quality medicine, in a family-friendly environment. Flexible schedule, competitive salary and benefits. Interested in meeting you, and seeing how your vision, talent, and special interests will fit with ours. Fax resume to (630) 595-4971 or call Cindy at (630) 833-9717.

NEW BUSINESS OPPURTUNITY! We are an all-breed dog grooming salon & doggie daycare looking for a small animal vet who is interested in beginning their own practice. We have space available for you to remodel to your specifications. You would be responsible financially for the remodel. There is room for an exam room on our main level, and the basement would be yours to design into sx/sx recovery. We are a new business and currently have over 150 clients already. Clients are very loyal. The community is dedicated to keeping business in the area. We will split utilities, and rent is negotiable. We will allow remodel to be done rent free. Please contact Christine at (773) 779-6955 or via email at Midwestk9choppers@yahoo.com. This is a great neighborhood and close to downtown!

Small animal practice is seeking a motivated, knowledgeable full-time associate for a busy well-established three doctor clinic. Our clinic is located in the Peoria Metropolitan Area. We are well-equipped with an in-house hematology, cytology, radiology, and automatic processor. Practice will include high-quality medicine and surgery with our enthusiastic and compassionate staff. Personable demeanor and good communication skills are a must. 36-40 hour work week with no emergency hours. New graduates welcome. Inquiries or resumes may be sent or faxed to: Prospect Animal Clinic, 4015 N. Prospect, Peoria Heights IL 61616. Phone: (309) 688-2001. Fax: (309) 688-8387. Email address: sntraubfam@insightbb.com.

Veterinary Associates, SC, a growing, progressive multi-veterinarian mixed animal practice in NW Illinois / SW Wisconsin, is seeking an enthusiastic, dedicated, associate veterinarian for expanding companion animal segment of the practice. Responsibilities primarily revolve around SA medicine and surgery. Our new team member will also be responsible for some food animal and equine cases. New graduate applications are welcome. This position offers a young veterinarian competitive salary and benefits. Contact C. E. Schafer, DVM or R. L. Peterson, DVM at (815) 777-0880 or e-mail at vetservice@galenalink.net.

Veterinary Technician Program College Instructors Wanted - Fox College, located in Oak Lawn, Illinois (a South suburb of Chicago) is seeking to hire both a Doctor of Veterinary Medicine (DVM) and a certified Veterinary Technician as instructors for its recently-approved Veterinary Technician degree program. The instructors should be fully licensed for their positions and hold a minimum of 4-5 years experience. A working knowledge of CTEA/AVMA guidelines is preferred. Instructor responsibilities include: Teaching, preparation and grading for multiple courses; Helping arrange and monitor student externships; Maintaining detailed student/classroom records; Developing and measuring student competencies against very specific standards; Acting as a coach and mentor to veterinary technician students; Promoting and continuing the mission of Fox College. Minimum requirements include: Current licensure and appropriate certification from the state and AVMA; Previous professional experience; Ability to be highly organized and detail oriented; Excellent communication and interpersonal skills. All applicants should respond by fax or e-mail (no phone calls, please). FAX (708) 636-8078. e-mail: hr@foxcollege.edu.

OUT-OF-STATE OPPORTUNITIES SEEKING VETERINARIANS

Energetic and outgoing small animal associate needed for expanding 5 doctor mixed animal practice. A spacious 6900 sq. ft. clinic gives all areas of the clinic lots of space. The small animal area includes two exam rooms, large treatment area with 2 work stations, lab, separate pharmacy and kennel rooms. Gas anesthesia, ECG/ doppler, in house lab, ultrasound, and automatic processor are some of the equipment available for the best quality practice possible. The clinic has a wonderful staff including three full-time certified technicians. The small animal position does not require any on call or large animal duties; however opportunities are available if interested. Compensation and benefits are negotiable and commensurate with experience. New graduates are welcome. Please contact Athens Veterinary Service, 625 W. Limit Rd., Athens, WI 54411 (715) 257-7003 or email Athensvet@aol.com.

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PT/FT SA veterinarian needed for a busy AAHA accredited practice. Well-equipped practice using Vet Plan management, CO2 lasers, digital radiography and ultrasound, complete in house lab and fully equipped surgery suites. New graduates welcomed. Excellent community with great schools. Competitive salary and benefits. Contact Dr. Mark Thompson, (920) 477-3003; email chah@charterinternet.com.

Northeastern Wisconsin. FT Emergency Veterinarian Needed. Fox Valley Animal Referral Center is a 24-hour specialty practice in Appleton, WI. Our services include emergency and critical care, surgery, internal medicine, ophthalmology, radiology, cardiology and dermatology. We have all the fun toys you could hope for, an amazing support staff and a beautiful, 32,000 sq ft facility.

We passionately maintain a collaborative approach to patient care. Our practice is one practice, not divided by specialties. All specialists and emergency doctors work together so that our patients can benefit from a unified team.

Compensation based on productivity with guaranteed base and a generous benefits package. Flexible schedule includes multiple days off in a row. See our website: www.fvarc.com. Send email to: adamato@horizondvm.com or send resume to: Alyce DAmato-Executive Director, Horizon Veterinary Services, Inc., 4706 New Horizons Blvd., Appleton, WI 54914 or call (920) 882-4350.

FREE SIGN-ON BONUS / EDUCATION CONTRACT. Small Animal Veterinarian Wanted. Competitive wages and benefits. Growing practice with enthusiastic team of three Vets, five CVTs, three Vet. Assist., and four customer service staff strive for good medicine with latest in-house diagnostics. Newly remodeled clinic on Lake Michigan between Green Bay and Milwaukee. Outdoor sports paradise. Contact our practice manager Kim M. Repinski at Memorial Drive Veterinary Clinic, 1415 Memorial Drive, Manitowoc, WI 54220. (920) 682-6558.

PRACTICE PERSONNEL

Progressive AAHA accredited veterinary hospital in Morris, IL is looking for an experienced and professional CVT, to primarily oversee surgeries. Ideal candidate would have 2 years experience, with a strong background for surgery, and proven organizational and client relation skills. Full- or part-time position. No phone calls or faxed resumes please. Mail or email resumes to Animal Care Hospital, Attn: Matt Johnson, 1410 N. Liberty St., Morris, IL 60450, Animalcarehosp@aol.com.

FULL-TIME OR PART-TIME VETERINARY TECHNICIAN: We are an AAHA member hospital in a rapidly growing area of Lake County. The facility has recently been expanded and remodeled. In our teamcentered environment, we focus on quality care and client communication. Benefits include, competitive salary, 401k, vacation and sick time, a uniform and C.E. allowance for full-time employees. Come join our team. Send resume to Dr. Ed McGinniss, c/o Animal Care Center of Lake Villa, 101 S. Milwaukee Ave., Lake Villa, IL 60046, acclv@sbcglobal.net, or FAX (847) 356-2817. www.lakevillavet.com.

Veterinary Technician PT - Radiocat, Centers for the Treatment of Feline Hyperthyroidism, is currently accepting applications for a PT Veterinary Technician in our Arlington Heights, IL facility. Approximately 20 hours a week, twice monthly. If interested, please fax resume with cover letter to (866) 788-5201.

TECHNICIAN: VETERINARY SPECIALTY CENTER: Our growing practices include surgery, internal medicine, oncology, cardiology, nephrology, radiology/imaging, emergency & critical care, dermatology, physical therapy, behavior and ophthalmology are seeking certified technicians and veterinary assistants. For more information contact Carla Berthold, Veterinary Specialty Center, 1515 Busch Parkway, Buffalo Grove, IL 60089: fax (847) 459-1848: phone (847) 459-7535 x 308: or e-mail at cberthold@ vetspecialty.com

EQUIPMENT/PRACTICES FOR SALE

Animal hospital building for sale or lease in Bartlett, IL. Practice was sold. Building available September 2006. Building size 50 x 60, two stories. Built 1988. On busy Main Street. Contacts: Joel or Kathy Bormann (847) 352-0155.

Small animal, one doctor practice for sale in Southeast Michigan near Ohio border. Located in small community with good schools. Well established with loyal clientelle and staff. Very little ER duty. Live the easy life. Respond to smallpracticeforsale@yahoo.com.

Well established feline practice in Chicago area. Grossing almost \$800,000. Excellent furnishings and equipment. Nice income from adjoining rental property. Great off street parking. Real estate recently appraised at \$970,000. Practice and all real estate only \$1,775,000. Dr. Zydeck, (248) 891-3934 or e-mail: fzydeck@aol.com.

Quad Cities area. One doctor, well-established, SA practice. Modern free standing facility with nice real estate. Great cash flow! Contact: Simmons & Assoc. Midwest, Inc. (877) 322-6465.

SERVICES

VETERINARY HOSPITAL DESIGN AND CONSTRUCTION: New hospitals, additions, or renovation of existing hospitals in Chicago and surrounding communities. Preliminary - facility planning, construction costing, evaluation of potential sites. Design - design, engineering, evaluation of alternatives, permits, documentation for financing. Construction. JF McCarthy phone (708) 547-5096, email jfmccarthy@ntsource.com

RELIEF VETERINARIANS, search for work dates, view job details, then bid. HOSPITALS, advertise your openings. NO CHARGE until you hire a relief veterinarian. CONTACT (949) 234-1960; info@vetrelief.com; www.vetrelief.com.

AVMA GROUP LIFE AND HEALTH INSURANCE

Fred Rothschild, CLU, RHU and David Rothschild have advised over 400 veterinarians. For AVMA Group Life and Health information, underwritten by New York Life Insurance Company, New York, NY as well as your investment needs contact us at (800) 673-5040 or rothschild-Ins@ mcleodusa.net for analysis.

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