

Advancing the well-being of veterinarians, animals, the public, and the environment.

EPITOME

February/March, 2008, Vol. XLVI, Number 4

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- Sales Tax Update
- Practitioners of
 Alternative &
 Complementary Medicine
- ISVMA Lobby Day Approaches
- Veterinarians and Public Relations
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- A Year of Readers' Forum Topics

WE ARE MOVING!

Please update your address books. The ISVMA moves to its new home on March 1.

The new address is 1121 Chatham Road Springfield, IL 62704

The phone numbers will be new too. Please make a note and update!

PHONE: 217/546-8381 FAX: 217/546-5633



We Must Let Go To Grow

Ronald E. Gill, DVM - ISVMA President, Board of Directors

I recently heard a speaker talk about the need to let go of the old and grasp onto the new. He illustrated his point by comparing us to trapeze artists. We swing out on the old things and, unless we are willing to let go, we can never go on to the new things. This metaphor can be useful when thinking about our lives and the causes and issues that fill our personal and professional agendas.

We must let go of the old from time to time.

The leadership of the Illinois State Veterinary Medical Association had reached a point four years ago where, like the trapeze artist, we had to let go of the old in order to grasp the new. The things that we had always done had served us well, but in order to achieve bigger and better goals and objectives, we had to take the risk of letting go.

Personally, I would like to eliminate certain phrases or thoughts in our professional association vocabulary. Comments like, "But that is the way we have always done it" or "That will never work" are counterproductive. Too often, these types of attitudes stifle creativity and new levels of success.

I would rather hear, "That is an interesting idea. Let's explore it and see where it leads us." When someone suggests a new idea for serving our members, it is wonderful to hear comments like, "Well, we've never done it, but we can certainly look into it and see how it could work."

In my President's address at the 125th ISVMA Annual Convention, I spoke of the need to, "Dream Big Dreams." That requires us to constantly turn loose of the old ways and ideas; otherwise, we may swing back to the safety of the platform from which we swung out four years ago.

The ISVMA Board of Directors has some difficult issues to wrestle with in the coming months. As leaders for the veterinary profession, we have to consider some new ideas and a different vision for the association. Among the first issues we will explore is the role veterinary technicians have in our profession and whether they should be invited into membership in our association. I know that there are strong feelings to contend with and a variety of opinions and perspectives and that further study is necessary. Therefore, I have asked the ISVMA Veterinary Professions Task Force to study the strategic issues carefully and make recommendations to the Board that build off their initial report issued last fall.

There is a significant growth in the number of certified veterinary technicians in the state and in our practices. With this increasing presence, the technicians are becoming an

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DEADLINES FOR SUBMISSION

Articles, contributions, classifieds, and display ads must be received by the ISVMA on the 1st of the following months: January, March, May, July, September and November.

MATERIALS FOR SUBMISSION

When mailing material, submit a printed copy of material in Word format accompanied either by computer disk (3.5") or CD. Pictures should be approximate in size for inclusion, formatted as a .pdf or .jpg file, and preferable in black and white glossy print. E-mail submissions may be sent as an attachment to brenda@isvma.org.

The editor reserves the right to accept, reject or modify material as deemed necessary to accommodate the publication format. Authors will be notified if the submission is deemed inappropriate. Material submitted will be filed unless other arrangements are requested. Opinions expressed by the authors will be their own and not necessarily those of the ISVMA.

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ONLINE ACCESS

Past issues of the *EPITOME*, beginning with the June/July 2004 issue, are available to ISVMA members online at www.isvma.org.

CHANGE OF ADDRESS

Submit changes in writing to the ISVMA at 133 South Fourth, Suite 202, Springfield IL 62701. Changes will also be accepted by e-mail at jill@isvma.org.

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Peter S. Weber, MS, CAE, Springfield IL

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Ferraro, DVM, Chicago IL; Todd M. Florian, DVM, Lemont IL;

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AVMA Delegate: George E. Richards, DVM, Danville IL; Sheldon B. Rubin, DVM (Alternate), Chicago IL Region VI AVMA Representative: John Scamahorn, DVM, Greencastle IN

How Members Support ISVMA

Peter S. Weber, MS, CAE - Executive Director

Your membership in the Illinois State Veterinary Medical Association (ISVMA) is important to you as a veterinarian and it is also critical to the veterinary profession in Illinois. In many ways, ISVMA has a direct impact on your practice and that of each of your Illinois colleagues (see list of benefits on www.isvma.org/about us/benefits of membership.html).



ISVMA has a very small budget for the amount of work that is provided on behalf of the veterinary profession. Income is derived from a number of sources, but the association is very heavily reliant on dues and convention income (as shown below).

In order to assure greater financial stability, ISVMA must increase the percentage of income from non-dues sources. That is accomplished through more Illinois veterinary practices supporting ISVMA programs and services, including:

1. ISVMA Annual Convention and Spring Seminars

The ISVMA Annual Convention has set new attendance records each of the last three years. Despite the growing numbers of participants, the Illinois meeting still ranks among the lowest nationally in the percentage of member veterinarians that attend (17%).

Spring Seminar participation was outstanding in 2007 because of the need for veterinary practices to learn about the new sales tax regulation. Hopefully, similar crowds will register for these outstanding meetings every year!

The ISVMA provides high quality, affordable and easily accessible continuing education programs. We retain outstanding speakers and provide valuable session topics and ISVMA meetings are the single best place for you to network with other veterinary professionals from Illinois and share your professional experiences. These informal learning opportunities are among ISVMA's greatest benefits.

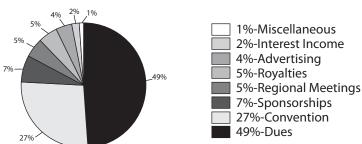
Illinois veterinarians must now obtain 40 hours of CE every two years. You can fulfill all CE requirements by attending just two ISVMA meetings each year: the ISVMA Annual Convention and the ISVMA Spring Seminars. By registering for these meetings, you will be supporting your state association AND enjoy a great CE experience!

2. ISVMA Sponsored Benefit Programs

The ISVMA offers sponsored benefit programs to its member practices in an effort to help them operate more efficiently and cost effectively. More veterinary practices are utilizing these programs every quarter - but there is room for tremendous growth! (see programs listed at www.isvma.org/about_us/sponsoredbenefits.html.)

(continued on page 17)

2008 ISVMA Income Sources



Welcome New Members!

ISVMA would like to welcome the 9 new members (who joined between December 6, 2007 and January 25, 2008). Please help us spread the news about the many benefits of membership in ISVMA – where dues are an investment that pays tremendous dividends!

DVM Members

- Dr. Sara A. Burroughs, Huntley, IL
- Dr. Yining E. Chen, Hinsdale, IL
- Dr. Tonya Collop, Mediapolis, IA
- Dr. Renae L. Galletti, Marseilles, IL
- Dr. Richard R. Nye, Batavia, IL
- Dr. Ashley D. Rossman, Glenview, IL
- Dr. Sarah B. Turek, Palos Heights, IL
- Dr. Bhanusree Vatti, Arlington Heights, IL
- Dr. Jeremy H. Williams, Aurora, IL

Save the Date!

The ISVMA Spring Seminar is quickly approaching and we want to you be there! We have dates and cities selected and will forward more details on locations as they come available. Check online at www.isvma.org often!

Four locations + one great program = more opportunities for you to participate!

Peter Kintzer, DVM, DCAVIM will present a brief endocrinology update for practitioners, discuss challenges in the diagnosis and treatment of canine hyperadrenocorticism and speak on Addison's disease in dogs. Stephen Dullard, DVM will also address Feline Heartworm issues and developments.

April 19, 2008 Springfield, IL April 20, 2008 Fairview Heights, IL (metro St. Louis) April 26, 2008 Chicago, IL (downtown) April 27, 2008 Lisle, IL (western suburbs)



A SALES TAX UPDATE

Veterinary Refund Project Results

In June of 2007, the firm of JD Michael, LLC forwarded correspondence to ISVMA members regarding a proposal: the firm was interested in working on behalf of veterinary practices to recover the overpayment of taxes paid on flea and tick medications. This double payment occurred when the payment of Use Tax to suppliers was made when purchasing flea and tick medications PLUS the charging and collecting of Sales Tax from customers when sold as part of veterinary services.

As a result of this contact, thirteen veterinary practices took advantage of the offer. The resulting refunds totaled \$56,298. Individual refunds ranged from \$775 to \$11,327 with the average refund to a single practice totaling \$4,331.

Although one of the refundable tax years has now passed, veterinary practices may still obtain refunds for overpayment from the State of Illinois. JD Michael continues to offer their services to recover overpayment of taxes. The following criteria must be met to be eligible for a refund from your flea and tick medication supplier(s).

- 1. You were registered as a retailer with the Illinois Department of Revenue,
- 2. You charged tax to your customers when selling these products, and
- 3. You paid the tax collected over to the Department of Revenue on a sales tax return.

If ALL factors pertained to your practice for all or any portion of 2004, 2005, 2006 and 2007, you may be entitled to a refund. To contract with JD Michael, visit the ISVMA's website to download and complete the required forms, a Certificate of Resale (form CRT-61) as well as the VETERINARY REFUND PROJECT form, at http://www.isvma.org/member_correspondence/scaduto_taxrefundproject.html. For questions, do not hesitate to contact JD Michael at 217/527-1700.

JD Michael, LLC was founded by five professionals who previously worked for the Illinois Department of Revenue, possessing over 100 years of experience in the





taxes administered by Illinois
Revenue with particular emphasis on
business related taxes, such as sales,
corporate income and withholding
taxes. JD Michael's professional
support has been instrumental in the
ISVMA's efforts to change the tax
laws and is exceptionally familiar with
all aspects of the changes in the rules
changes pertaining to veterinary
practices.

Practitioners of Alternative and Complementary Medicine

In August of 2007, the Illinois State Veterinary Medical Association (ISVMA) asked its members to complete a survey – identifying practitioners of alternative and complementary veterinary medicine modalities. We are pleased to announce that an initial list has been posted online on the "Find a Veterinarian" page of the ISVMA website. This referral list will assist veterinarians who wish to refer clients to other veterinarians for their alternative and complementary medical needs.

This list will be continually updated and has no formal deadline for postings; the ISVMA would appreciate all veterinarians with training and/or certification in alternative and complementary medicine to complete an online information form and return it to the ISVMA office by email (brenda@ isvma.org); by fax (217/546-5633); by mail: ISVMA, 133 South Fourth Street, Suite 202, Springfield IL 62701. The form can be downloaded off the ISVMA website at www.isvma.org.

Sign Me Up!

Tired of so much paper?
We will send you an email
each month and forward
your copy of the EPITOME
in pdf format instead of
a paper copy. Just
contact the ISVMA office
via email at info@isvma.org.



Illinois State Veterinary Medical Association

Practitioners of Alternative and Complementary Veterinary Medicine

March 2008

ISVMA would appreciate all member veterinarians with training and/or certification in alternative and complementary medicine to complete the enclosed survey and return it to us by fax (217/546-5633) or mail to: ISVMA, 1121 Chatham Road, Springfield IL 62704.

Data received will be compiled for use and built into an online "referral center" where fellow veterinarians can access a list of ISVMA member veterinarians trained in the most common alternative and complementary practices. The list will be continually updated and has no formal deadline for postings.

Thank you for your participation.

Name	
Address _	
_	
Phone	
Email	
	information is strictly for ISVMA use and will not be sold to any other party.
ISVMA reformedicine.	re below gives the ISVMA my permission to publish my name, address and phone on all erral materials as a veterinarian trained to practice complementary and/or alternative
What moda	lities in complementary and/or alternative modalities do you practice? Please indicate the lany certification you have received for these specialties.

AVMA Update

Shelly Rubin, DVM -ISVMA House of Delegates Alternate Delegate

Veterinary Leadership Conference Has Record Attendance

The 2008 AVMA Veterinary Leadership Conference and the House of Delegates (HOD) Winter Session were held January 11-13 with a record attendance of over 500 veterinarians. Leaders from every State and Puerto Rico gathered together to share common association problems and solutions. ISVMA was well represented with its officers, Executive Director, and 7 recent graduates. Kathleen Bonvicini, MPH, EdD, Associate Director of the Education and Research Institute for Health Care Communications opened the conference with a stirring presentation on veterinary errors and how to deal honestly and face mistakes with integrity and openness.



Joan Richards, Dr. Natalie Marks and Paulette Rubin enjoy a relaxed evening at the home of Dr. Shelly and Paulette Rubin. The Rubins hosted a wonderful dinner and social gathering for ISVMA attendees of the AVMA Leadership Conference.

Awards were presented to Howard Rubin, the first CEO, and Dr. Jim Naves, the first chairman of the board. for their service to the **National Commission** on Veterinary **Economics Issues** (NCVEI). Breakout groups of all attendees were designed to face current issues in State and local associations. The solutions utilized by the different States were incredibly helpful to all attendees.

The mission of the Veterinary Leadership Conference is to develop leaders for the benefit of the individual and the veterinary profession. Members attending were treated to a camaraderie that is not experienced in any other professional conference. Leadership workshops included topics on new communication technology, effective leadership techniques, and crises communication. While most registrants attended the Leadership workshops, the House of Delegates convened for their Winter Session meeting. Dr. Bret Marsh, AVMA Treasurer, presented a financial report showing the AVMA to be in excellent financial condition. Membership has risen to 76,000. The 2008 budget is \$28.8 million with a projected income over expenses of \$118,000.



Dr. Lynette Hemker (ILL 2006) enjoys one of Dr. George Richards' (ILL 1967) many stories about his experiences as an ISVMA volunteer leader.





Dr. Kevin Lewis (ILL 2006) gets some valuable advice on AVMA leadership opportunities from AVMA Immediate Past President, Dr. Roger Mahr (ISU 1971). Dr. Lewis is running for a position on the AVMA Council on Research.



Iowa State University alums, Dr. William McEniry (1960) and Dr. Tressa Meyer (2006) meet at the Rubin's home during the AVMA Leadership Conference.

Dr. Ron DeHaven, Executive Vice President for the AVMA, spoke on his vision for the AVMA during his tenure. He stated that the AVMA is committed to be a leading force and advocate on all veterinary related issues. Dr. Gail Golab, Director of Animal Welfare Division, explained the development of a program to educate veterinarians about welfare issues.

Saturday evening the Illinois delegation enjoyed an evening of talk and dinner at my home. I am convinced that the new and recent graduates were instilled with an excitement of organized veterinary medicine that will inspire their ascent to the top of our profession.

NEWS AND NOTES

NATIONAL ANIMAL HEALTH EMERGENCY RESPONSE **CORPS (NAHERC)**

In 2001, the USDA's Animal and Plant Health Inspection Service (APHIS) established the National Animal Health Emergency Response Corps (NAHERC) to respond to exotic disease outbreaks or disasters affecting animal health. NAHERC members may be called upon to assist in the Federal response and support to domestic and international animal disease outbreaks, threats, or natural disasters.

Qualified applicants have their name and credentials added to the NAHERC emergency roster. When activated, NAHERC applicants become temporary employees of USDA-APHIS-Veterinary Services (VS). The length of appointment varies depending upon the emergency and the availability of the applicant. Over the years, veterinary professionals enrolled in the NAHERC have assisted with the 2001 foot-and-mouth disease outbreak in the United Kingdom, the 2002 low pathogenic avian influenza task force in Virginia, and the 2003 Exotic Newcastle Disease task force in California.

Veterinarians, Students of Veterinary Medicine and Animal Health Technicians are being sought. For more information contact the NAHERC Coordinator by phone. 301/734.8073, or email, NAHERC@aphis.usda.gov.

PET FOODS WITH "MEDICINAL PURPOSE"

86 III. Adm. Code 130.2165 requires veterinary practices to: "... annually obtain a letter from the manufacturer representing that the animal food is only sold to licensed veterinarians. Provided that a veterinarian maintains this letter in his or her books and records, the Department shall consider the food to have a "medicinal purpose" for the period of one year following the date of issuance of the letter."

The ISVMA has obtained permission to collect the required letters from the food manufacturers and maintain them in our records for our member veterinarians. ISVMA will also maintain a current list of foods that are considered to have a "medicinal purpose" on its website. Members can access this list by visiting www.isvma.org and opening the link to the ISVMA Library. Scroll down past the archived EPITOME and E-Source files and the link will be the first entry under "Resources".

At this time, ISVMA has only obtained lists of foods sold only through licensed veterinarians from the following: Hills Prescription Diet, Purina Veterinary Diets, and Royal Canin Veterinary Diet.

In order to assure the list of foods with a "medicinal purpose" is comprehensive, please report any foods that your practice sells to clients that are for sale only through veterinarians and do not occur on the list currently maintained by ISVMA.

MEMBERSHIP DUES DISCOUNTED 50%

- · Did you hire a new associate in the last year?
- · Did you notify ISVMA of any changes in your staff?
- Did you check to make sure that your new associate is a member of ISVMA?

Don't wait another day to have your new associate fill out their ISVMA Membership Application. Go online and fill in the blanks at www.isvma.org/ about us/ application.html or call the ISVMA office at 217/523-8387 and request a form. As of January 1, 2008, all new ISVMA memberships are pro-rated at 50% of annual dues (because we are 50% through the membership year).

Have you checked to see if your staff veterinarians are ISVMA members? It is easy...just use the Find a Veterinarian search tool on the ISVMA website. All ISVMA member veterinarians are listed!

NEW LAWS FOR 2008

There is never a foolproof way to be informed all the time. We have compiled a partial list of the new laws that impact businesses owners and the veterinary community:

Blood Donation (HB 411/P.A. 95-0354)

-Increases the amount of time allowed for employees to donate blood for up to one hour or more every 56 days.

Employees (HB 1795/P.A. 95-0026)

- Provides that an individual performing any service is deemed an employee (and not an independent contractor), unless certain conditions are met.

Protecting Pets (HB 9/P.A. 95-0009)

- Allows pets to be included in an order of protection for abused individuals, because animals are occasionally used as a way to intimidate or retaliate against victims of abuse.

Race Horse Exemption (HB 950/P.A. 95-0088)

- Reinstates a state sales tax exemption on the sale of race horses.

Zoology (HB 3165/P.A. 95-0177)

-Allows children ages 14-16 to work with animal blood, blood products and animal body fluids and tissues. This will allow youth to work at veterinary clinics.

How to Login to the **Member Center**

Username Field = Your Last Name (Ex. Smith) Password Field = Your Birthday (m/d/year)*

*Note: when entering your month and date, DO NOT include zeroes if your month or date is a single number. DO include the

slashes. Example: 4/7/1962



Partners in Pigs

Herb Whiteley, DVM - Dean, University of Illinois - College of Veterinary Medicine



How can we help? It's a simple question, but asking it makes all the difference.

In December, the College's Department of Pathobiology and its Veterinary Diagnostic Laboratory invited Illinois swine veterinarians and producers to Urbana for a day of dialog to keep our work connected to industry's needs. There was a frank discussion of issues and a strong sense on both sides that this was a good first step in building a partnership.

Not surprisingly, we learned that PRRS is the major disease issue plaguing the swine industry. Current vaccines are not effective against new virus strains. Not enough is known about how the virus enters a farm. Research into the epidemiology of the disease could help identify better management practices, and recent discoveries at our College may lead to a more widely effective vaccine.

Less expected was the deep concern expressed over the state's level of preparedness for a foreign animal disease outbreak. With very small margins in the swine industry and important international markets, even a false alarm about a disease would have disastrous effects on the pork trade.

Our College has been involved in organizing the Illinois Veterinary Emergency Response Team and assisting the Illinois Department of Agriculture with drafting response plans. We may find additional roles in training veterinarians and producers in disease recognition and response measures and in facilitating an animal identification system for the state, since appropriate response hinges on knowing how many animals are in an area and where they are located.

Questions that arose about the swine capabilities in our diagnostic lab gave us an opportunity to discuss economic factors affecting our lab. In Minnesota, lowa, and Indiana, the state provides substantial financial support to the diagnostic labs at the veterinary colleges, in effect greatly subsidizing the cost passed along to producers. In Illinois, the diagnostic lab is largely self-supporting, so fees reflect the true cost of performing tests.

We discussed the need for a dedicated swine pathologist and for rapid test response times. Working in partnership with the swine industry, we are eager to explore creative solutions to these problems.

On the whole, the meeting proved very valuable and enjoyable for both our College personnel and the industry representatives.

"It was a productive first meeting," said Dr. Dan Rock, head of the Department of Pathobiology. "We have started what I hope will be an ongoing dialog. As a College we need to be doing more of this."

Reactions from the swine leaders attending were similar.

"Reaching out to veterinarians and producers and asking what we would like to see is a very positive move," said Wayne Peugh, an Illinois pork producer for nearly 40 years who served as president of the National Pork Board in 2006-07. He is also a graduate of the University of Illinois.

"With recent hires I know the College has some of the best minds in the country on its research team. I applaud the College for creating this strong team here in Illinois.



"We can work together to address the challenge of providing costcompetitive diagnostic services to meet the needs of pork producers. I am looking forward to future meetings," he said.

We are committed to working with production medicine veterinarians and agricultural producers of this state. Forty outstanding swine veterinarians from 11 states are meeting every other month for our Executive Veterinary Program, which will continue through April 2009. They are learning from top speakers as well as from one another, and they are engaging with current veterinary students who have an interest in food animal practice.

If you would like to share your comments about the swine or other food animal industries, please contact me at dean@cvm.uiuc.edu.

PRRS Research at Illinois

Five researchers in the College's Department of Pathobiology are engaged in PRRS research that spans the continuum from the molecular biology of the virus to virus-host interactions to disease epidemiology in swine herds.

Dr. Federico Zuckermann has made progress on an effective PRRS vaccine by creating a cell line that supports growth of the PRRS virus and isolating a strain of the virus stimulates immunity to many virus variants.

Dr. Dongwan Yoo uses full-length infectious cDNA clones and "reverse genetics" to study the PRRS virus at the molecular level.

Dr. William Laegreid uses an ecoepidemiologic approach that includes state-of-the-art molecular genomics and population-based studies to examine factors affecting PRRS.

Dr. Tony Goldberg looks at how the virus evolves within animals and on farms, and how viral evolution interacts with host immunity to influence the course and severity of disease in pigs.

Dr. Larry Firkins is concerned with best management practices on swine farms and the economic impact of PRRS on Illinois pork producers.

Editor's Note:

The names of Dr. Jorg H. and Carolyn G. Hoogeweg and Dr. Richard D. and Shirley Hull were omitted in the listing of the sponsors who generously supported the purchase of a display case in the Dr. Walter E. Zuschlag/ISVMA Veterinary Heritage Collection and Information Commons at the University. The Illinois Veterinary Medical Foundation was also not recognized. The ISVMA apologizes for the error.



Photo credit: Nick Mann

Learning They Can Sink Their Teeth Into!

Plan Now to Bring Budding Vets to Open House

The University of Illinois Vet Med Open House is slated for Saturday, April 5, from 9 a.m. to 4 p.m. It's the perfect time to bring youngsters from your area to explore veterinary careers and learn about admission to veterinary school. It is also an opportunity to interact with more than 300 veterinary students who organize and run the event.

The Open House features more than 50 fun and educational exhibits and demonstrations for all ages. The event is free and open to the public, with free parking at 2001 S. Lincoln Ave., Urbana.

For a list of exhibits and directions, see www.cvm.uiuc.edu/openhouse/.

ISVMA Members – Network with the Public!

The University of Illinois, College of Veterinary Medicine (U of I, CVM) will be attending two big companion animal events in Chicago in February and March and is opening a terrific visibility opportunity for the ISVMA members in the Chicago area.

The U of I, CVM has purchased booth space at both the Chicagoland Family Pet Expo as well as the International Kennel Club Show. Their booth will include hands' on activities as well as "Ask the Vet" opportunities to educate the pet loving community. They are extending an invitation to any local ISVMA members to participate with them to network with Chicago community members.

The Chicagoland Family Pet Expo will be from Friday, March 14 to Sunday, March 16, 2008 at the Arlington Park Racecourse, Arlington Heights. This show delivers top-quality demonstrations, presentations, and the latest products and services for pet owners and enthusiasts. www.petchicago.com

The International Kennel Club Show will be from Thursday, February 21 to Sunday, February 24, 2008 at McCormick Place, Chicago. This is a benched dog show that featured commercial exhibits and nearly 5,000 entries last year. www.ikcdogshow.com

Either event will be a terrific way to promote your clinic or hospital. All volunteers will be provided with free admission to the appropriate show. If interested in one or both events, please contact Mandy Barth, Program Manager, Office of Public Engagement at the University of Illinois at Urbana-Champaign. She can be reached by phone at 217/244 1561 or by email at mandyb@uiuc.edu.



ISVMA LOBBY DAY APPROACHES Save the date for April 9!

Nothing speaks louder than a personal visit when you want to be heard. This is especially true legislatively. The ISVMA Board of Directors and Legislative Committee offer an opportunity for its members to make personal visits to the Illinois legislators. Take advantage of this opportunity and accept the invitation to participate in the Fourth Annual ISVMA Lobby Day, Wednesday, April 9.

All ISVMA members are encouraged to participate. There is no such a thing as too many participants—the ideal would be to have at least one veterinarian from each of the 119 state legislative districts! Last year there were 30 participants and the goal of the Legislative Committee is to have at least 100 participants.

One goal of the Lobby Day is to take the mystique out of talking to state representatives and senators. No previous lobbying experience is required to participate because the ISVMA will provide training the day of the event.

The day will begin in Springfield with breakfast and a brief orientation and training session at 10:00 a.m., led by the ISVMA's lobbyists. Afterwards, the veterinarian lobbyists will head over to the State Capitol for meetings with legislators. Lunch will be provided by the ISVMA for all participants.

Lobby Day is an important part of the ISVMA's overall advocacy strategy. Illinois' elected officials can create or change Illinois laws regulating veterinary medicine. When faced with decisions on issues related to the veterinary medicine or the health and welfare of animals and the public, they need to remember that DVMs should be their first source of expert advice. Many legislators are not aware of the critical role veterinarians play in public health!

Participate in this year's Lobby Day. It is a day well spent with your fellow veterinarians. You'll enjoy the experience plus you will feel an overwhelming sense of satisfaction for the contribution you've made to your profession.

To participate, please complete the interest form, call the ISVMA office at 217/523-8387 or email peter@isvma.org.



2008 ISVMA LOBBY DAY

Springfield, Illinois April 8, 2008

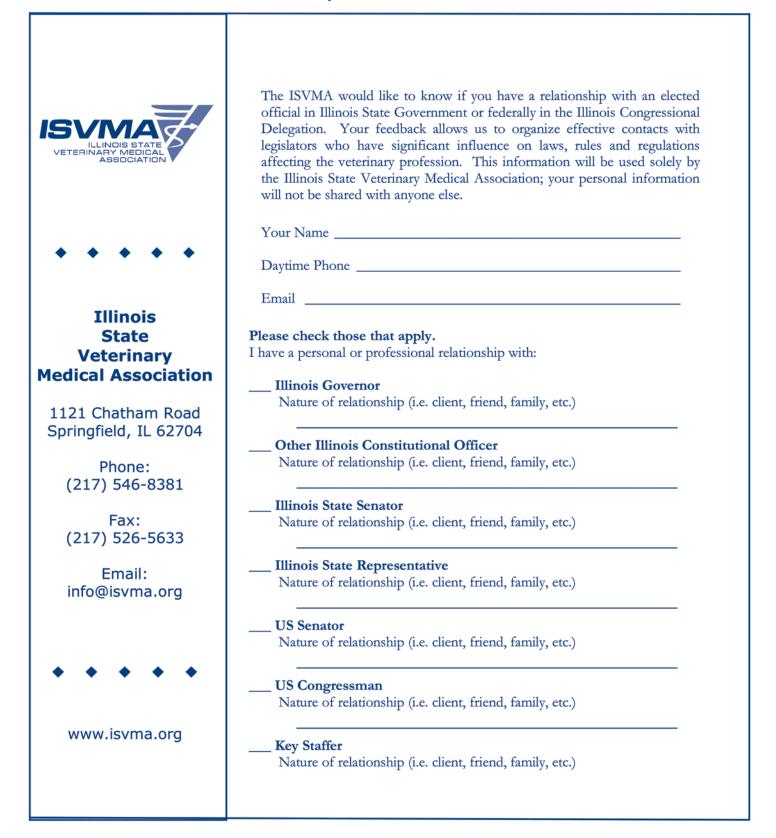
Participation Form

M PLANNING T	O ATTEND. TELL ME WHAT I NEED TO DO!
ISVMA Member na	ame
Clinic	
Address	
City, State Zip	
Email:	
Please include your this method first, fa	email address. Important event information will be forwarded by ax second.
Fax number:	
Daytime phone:	
Cost to attend:	No Charge to participate.
Time:	Start at 10:00am and will end at approximately 2:00pm
Lunch:	No Charge; Provided by the ISVMA
E HOW THIS WO	D; HOWEVER, I WOULD LIKE INFORMATION. TELL ORKS!
Clinic	
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Mail or fax form back to office by April 1, 2008 so a head count for our lunch can be made.

2008 LEGISLATIVE RELATIONSHIP FORM

Updated 03-01-2008



Thank Your Vet for a Healthy Pet Contest Winner Announced

University of Missouri veterinarian James L. Cook, DVM, Ph.D., has been named the grand-prize national winner of the "Thank Your Vet for a Healthy Pet" essay contest in recognition of his dedication to improving the lives of animals. Cook, the director of the Comparative Orthopaedic Laboratory at the University of Missouri, was chosen from more than 1,000 nominations from pet owners throughout the country.

"Veterinarians are so important in strengthening the human-animal bond," said Patricia N. Olson, DVM, Ph.D., president/CEO of Morris Animal Foundation. "We were delighted that so many pet owners wrote to honor their veterinarians for the good work that they do on behalf of animals. These professionals truly deserve recognition."

A number of ISVMA members were nominated for this competition, including:

Stacey Adams, DVM, Rushville Vet Clinic, Rushville, IL

Ajaz Ahmad Alvi, DVM, Alvi Veterinary Hospital, Summit, IL

Sheree Block, DVM, Country Court Animal Hospital, Buffalo Grove, IL

Lara Borgerson, DVM, Best Friends Animal Hospital, Lincoln, IL

David Bortell, DVM, Herrin Animal Hospital, Bloomington, IL

Gary Brummet, DVM, A & E Animal Hospital, Urbana, IL

Stephen Camp, DVM, Arlington Heights Animal Hospital, Arlington Heights, IL

Peggy Chamberlain, DVM, Animal Medical Center, Crystal Lake, IL

Dave Clayton, DVM, Fox Valley Veterinary Hospital, Ottawa, IL

William Bradley Cooper, DVM, East Lake Hospital for Animals, Danville, IL

Geri Cox, DVM, River Trails Animal Hospital, Riverwoods, IL

Jeff Deeke, DVM, Animal Medical Center of Itasca, Itasca, IL

Carole L. Dill, DVM, VCA Worth Animal Hospital, Palos Hills, IL

Janet Dornhoff, DVM, Country Court Animal Hospital, Buffalo Grove, IL

Jeni Goedken, DVM, Country Court Animal Hospital, Buffalo Grove, IL

Nancy Hayes, DVM, Whitney Veterinary Hospital & Cat Care Clinic, Peoria, IL

Louis Herrin, DVM, Herrin Animal Hospital, Bloomington, IL

Brigit Hollis, DVM, Hancock Veterinary Clinic, Hamilton, IL

Tom Husar, DVM, Hobson Animal Clinic, Woodridge, IL

AJ Kaiser, DVM, Katherine Road Animal Clinic, Quincy, IL

Sandra Kayne, DVM, Striegel Animal Hospital, Carbondale, IL

Bill Kuhfus, DVM, Dixon Veterinary Hospital, PC, Dixon, IL

Donald Lang, DVM, Deer Grove Animal Hospital, Palatine, IL

Natalie Marks, DVM, Blum Animal Clinic, Chicago, IL

Holly Pappas, DVM, Palos Animal Hospital, Palos Heights, IL

Steven Pope, DVM, Pope Animal Hospital, Alton, IL

Joann Randall, DVM, Animal Hospital of Woodstock, Woodstock, IL

Rita Ryerson, DVM, Bellson Animal Hospital, Columbia, IL

James Schmidt, DVM, Northern Illinois Cat Clinic, Libertyville, IL

Deni Stallons, DVM, Bellson Animal Hospital, Columbia, IL

Dr. Cook and the four regional winners were honored at the Western Veterinary Conference in Las Vegas on Feb. 19, 2008. A full list of nominees is available at www.MorrisAnimalFoundation.org. The "Thank Your Vet for a Healthy Pet" contest was sponsored by Morris Animal Foundation, Merial Limited and BowTie, Inc.

The Illinois State Veterinary Medical Association 2008 Outstanding Veterinarians Awards

The Illinois State Veterinary Medical Association is looking for outstanding veterinarians whose dedication to their field deserves special recognition. We're looking for individuals whose fervor to care for and attend to their patients' needs is rivaled only by his or her willingness to serve in organized veterinary medicine.

Let someone know that you think they perform an outstanding service for the veterinary profession and honor their contributions in Illinois. The ISVMA Awards Committee is currently taking nominations through August 31, 2008 for the following honors:

The Erwin Small First Decade
Award recognizes a graduate of a
veterinary college who has been
practicing veterinary medicine for less
than ten years. Additionally, they must
have supported the goals and mission
of the Illinois State Veterinary Medical
Association through leadership and/or
participation in programs approved by
the ISVMA.

The Veterinary Service Award is a meritorious award designed to honor those giving special attention to, or promotion of, the human-animal bond in Illinois as well as demonstrating outstanding work as an Illinois State Veterinary Medical Association member.

Don't wait for the deadline to forward your nomination form. Contact the ISVMA office for a form or download one from the website at www.isvma.org. Winners will be notified in October 2008 and will be presented with their award at the ISVMA's Annual Convention in Lombard on November 7th, 2008.



Veterinarians and Public Relations: A Successful Partnership

David Lewis, Levinson Communications

Remember when you attended veterinary school? The emphasis was on anatomy, physiology and surgical procedures. But did your instructors discuss how to promote your practice, once you were established? For most veterinarians, the need for Public Relations was probably never mentioned. So, what exactly is Public Relations? Here is a broad definition: "Public Relations is an ongoing process consisting of a variety of communications methods designed to keep current clients and potential new clients informed so they develop a positive awareness of a business and its services." How does Public Relations apply to a veterinarian? When potential clients learn of a veterinarian by reading about him or her in a magazine or newspaper article, a positive impression is made and the client is much more likely to retain the veterinarian's services. Additionally, the element of credibility is established because the article appeared in an objective news context, not in an advertisement. Public Relations compares favorably to advertising because the reader knows that advertising is purchased and is designed to sell, but most readers don't realize that the article they are reading originated in a Public Relations office. Advertising can be very expensive when compared to the cost effectiveness of Public Relations.

The number of veterinarians and veterinary facilities increase every year. It is difficult for a veterinarian to compete in today's market. The days of simply hanging a sign over your door or being listed in the telephone directory are over. You need to go further. Your first thought might be to advertise in a local magazine or newspaper, but we have established that for advertising to be effective, it must be repetitious, and that is expensive. The alternative is to retain a Public Relations professional (or "publicist") to represent you to the media.

You always wanted your own practice.

The dream of being a business owner is now reality. But managing cash flow is keeping you up at night. Fortunately, your Fifth Third Business Banker has everything you need to handle your practice's day-to-day finances, from Business checking accounts to electronic deposit and loans. So you can concentrate on caring for your patients.

Call 1-847-354-7201 or walk in any Fifth Third Banking Center location today.



Fifth Third and Fifth Third Bank are registered service marks of Fifth Third Bancorp. Member FDIC.

Public Relations agencies come in all sizes. There are the big name agencies, the medium size agencies whose owners oversee and are involved in servicing each account, and the home-based freelance publicist. Each can provide you with results, but it depends on your goals and budget as to which one is appropriate for you. Once you have decided to hire an agency, I suggest you look for someone local. A publicist must have well-established relationships with the editors, writers and reporters at the publications that serve your community.

After you have retained an agency, your publicist will discuss with you all of the information about your practice that would interest an editor. For example, have you remodeled your

(continued on page 15)



We Are Moving!

Please update your address books.
The ISVMA moves to
its new home on March 1.

The new address is 1121 Chatham Road Springfield, IL 62704

The phone numbers will be new too. Please make a note and update!

PHONE 217/546-8381 FAX 217/546-5633



Public Relations (from page 14)

facility? Opened another facility? Added a veterinarian to your staff? Celebrating a business anniversary? These are examples of news that will interest editors. Your publicist develops the news into a "pitch letter" or a "press release" that is sent to the appropriate media people. He later contacts everyone on the list to determine their interest. Once an editor's interest has been indicated, the editor will interview the veterinarian, and may assign a photographer to take photos. After the article has been written it will be scheduled for publication. Newspapers typically schedule stories within a few weeks, while magazines take one to three months to be published. The result is a positive article about the veterinarian, and the bonus of name recognition, notoriety and credibility that goes with being published in newspapers and magazines.

Radio and television is part of a Public Relations program. For example, do you have specific knowledge about pet ailments such as parvovirus or lyme disease? You would be a welcome guest on a radio show where you provide the listeners with information on treating and preventing these diseases. Perhaps you are hosting a dog walk or dog wash to raise funds for an animal shelter. This is a natural fit for TV news coverage. In both cases, your publicist contacts the radio and TV producers to inform them of your expertise or of your event. He invites the producers to have you as a guest on a radio show, or to cover your event. This valuable publicity cannot be bought ... it only can be acquired through Public Relations. And you might even find it to be fun!

Another element of Public Relations is the newsletter. Newsletters are a great method for building goodwill and generating new business. A publicist has the writing skills necessary for the newsletter. He works with a graphic artist to design the newsletter. The newsletter includes articles describing your facility and staff, pet health tips, a question and answer column, photographs, perhaps a coupon, and all of your business contact information. With today's computer graphics, newsletters are inexpensive to create.

(continued on page 17)



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A Year of Reader's Forum Topics

The ISVMA office repeatedly hears "I read this in the Readers' Forum and can't find it. What issue can I find this in?"

The subjects addressed in the past year, along with the issue in which they appeared, follow. Some may appear twice as they fall into duplicate categores.

Cremation

 What are a DVM's legal responsibilities when informing clients about cremation services for their companion animal? (April/May 2007)

Legal Liability and Legal Responsibilities/Requirements

- We think a client is physically abusing their animal. What do we do and where do we call? (Aug/Sept 2007)
- A non-client asks to have an animal with "bad behavior" euthanized, and we choose not to euthanize due to viable reasons (suggest owner contacts own veterinarian OR animal is not displaying aggressive behavior), are we liable if the pet subsequently bites/hurts someone? (Dec/Jan 2007)
- What are a DVM's legal responsibilities when informing clients about cremation services for their companion animal? (April/May 2007)
- Can the equine rabies vaccine be administered by an individual who is not a DVM?(June/July 2007)
- What is an intern allowed to do at our clinic? (Oct/Nov 2007)
- Are we required to provide treatment for an animal in critical condition even if we don't have a VCPR with the animal or someone other than the owner brining it in?(Oct/Nov 2007)

Interpretation of Practice Act

- Can the equine rabies vaccine be administered by an individual who is not a DVM?(June/July 2007)
- What is an intern allowed to do at our clinic? (Oct/Nov 2007)

ISVMA Website

 How can I get our clinic's website added to a DVM's name on the Find a Veterinarian webpage? (Dec/Jan 2007)

Licensing: DVM, Professional Service, Controlled Substance, etc.

- I do not have an Illinois Controlled Substance License. What do I need to do to obtain one? (June/July 2007)
- I've been notified that my Professional Service License has expired. What is this and do I need to have it reissued? (Feb/Mar 2007)

Prescriptions, Rules and Regs on Rx, DEA, Online Pharmacies

- Am I required to keep different records for pedigree drugs? (April/May 2007)
- I do not have an Illinois Controlled Substance License. What do I need to do to obtain one? (June/July 2007)
- Can the equine rabies vaccine be administered by an individual who is not a DVM? (June/July 2007)
- What needs to be included on a prescription label when provided by a veterinarian? (June/July 2007)

Recordkeeping and Release of Information

 County Animal Control has contacted us with a request to confirm rabies vaccination on a regular client. Can we release this information without the client's permission? (Dec/Jan 2007)

We Must Let Go to Grow

(from page 1)

increasingly important part of the profession and we must have some very earnest discussions about how they can and should participate in ISVMA. Should ISVMA provide a membership category for veterinary technicians? Should they have representation on the ISVMA Board of Directors? What membership benefits will they be offered and what membership dues investment will be necessary to pay for the services they receive?

I don't know the answers to these questions. I do know, however, that they are important questions and that people hold strong, and sometimes conflicting opinions. My personal hope is that all people working in the veterinary medical profession will be represented by one inclusive organization so that we can speak effectively with a unified voice for the benefit of Illinois.

Your constructive comments and ideas are welcomed at info@isvma.org.

Save the Date!

2008 Spring Seminar is Coming to a City Near You

The ISVMA Spring Seminar is quickly approaching and we want to you be there! Check online at www.isvma.org for more details!

April 19, 2008 Springfield, IL

April 20, 2008

Fairview Heights, IL (metro St. Louis)

April 26, 2008 Chicago, IL (downtown)

April 27, 2008 Lisle, IL (western suburbs)



How Members Support ISVMA (from page 3)

The benefit programs are designed to benefit veterinary practices and ISVMA. Program partners pay a royalty to ISVMA so that they can have increased access to our membership and use our corporate image. Royalty income currently provides enough revenue to support a full-time secretarial position at ISVMA (salary and benefits). There is a lot of room for growth in this income category, however.

Has your practice contacted TransFirst Health Services to save money on its credit card processing charges? Many Illinois practices have saved thousands of dollars by signing up for this ISVMA sponsored benefit. Do your practice a favor and call them today at 800/577-8573. You will save your practice money and help ISVMA - what a great way to support the association that developed this and other programs to benefit you!

You can also avoid the hassle and discomfort associated with clients who write checks with insufficient funds. ISVMA has a sponsored program through Federal Check Recovery that will quickly recover the money owed your practice and take the burden of contacting clients who write bad checks away from your staff. You can contact an FCR representative at 573/256.6540.

3. Sponsorships

Sponsorship income is critical to the financial success of the ISVMA Annual Convention. Sponsoring companies literally pay for the outstanding speakers at the ISVMA Annual Convention and Spring Seminars.

The companies that contribute sponsorships look for a return on investment (ROI). They invest in the quality of our meetings so that more veterinarians will register and visit vendors in exhibit hall. If these vendors do not experience good veterinarian participation, they are less willing to support our meetings. The importance of increased veterinarian participation at the ISVMA Annual Conference cannot be more highly stressed!

Public Relations (from page 15)

Another method used by a publicist to gain publicity for a veterinarian is to arrange public seminars. If you or someone in your practice is comfortable as a public speaker, your publicist will help construct an educational seminar that covers pet-related topics. He will contact libraries, community centers and other venues to offer your seminar. Residents of the communities where your seminar is presented become potential clients for you. As an added benefit, the publicity that comes with the seminars provides additional exposure.

How do veterinarians use publicity to their advantage? You and your facility have now been featured in newspapers and/or magazines. The articles can be posted on your web site, mailed to your clients as a direct mail piece, and included in your newsletter. The articles should be framed and prominently displayed in your waiting room. Don't be shy about tooting your own horn!

Once you and your veterinary practice have been published, your publicist will continue to place articles for you in a variety of publications. He will continue to pursue radio and TV appearances, and schedule seminars. Having you and your practice appear in feature stories, business columns, newsletters, and on radio and TV will generate new clients, build your business, increase your prominence in your community, and ultimately, increase your profits.

David Lewis is President of Levinson Communications, a Wilmette, Illinois based Public Relations agency founded in 1971.

FOR ACTS AWARDS OPEN

The ISVMA is seeking nominees for its annual Animals Contributing To Society (ACTS) Awards: Hero, Volunteer, Professional and Human-Animal Bond Awards.

Nominations are open to any animal that has made an extraordinary contribution to their owners' lives, their neighborhood, or their community. Each category celebrates a specific contribution to the human-animal relationship.

The **Hero Award** recognizes an animal whose actions saved a human life or prevented injury. The Volunteer Award recognizes an animal and its' owner whose actions raise the quality of human lives by volunteering their time. Examples are volunteering to visit nursing home residents, hospital patients, schools, etc. Animals that are owned by and used for professional animal assisted therapy are not included. The **Professional Award** recognizes an animal whose purpose is to be of service to humans. This includes seeing-eye dogs, helper dogs, assisted therapy animals as well as animals in zoos and aquariums. The Human-Animal Bond Award recognizes the human whose acts best advance the understanding and awareness of the Human-Animal Bond in Illinois.

To request a nomination form, contact the ISVMA office at 217/523-8387 or download from the ISVMA website at www.isvma.org. Nominations officially open on March 1, 2008 and will close on July 31, 2008. Winners will be notified in October and will be presented their award at the ISVMA's Annual Convention in Lombard on November 7th, 2008.

READERS' FORUM

Q: I am a relief veterinarian working in a small clinic for an extended period of time where I am the only DVM on staff. Is it permissible for me to purchase controlled substances for use at this clinic with my own DEA license?

A: According to the Illinois Department of Financial and Professional Regulation, a relief veterinarian may not use their private Controlled Substance License to purchase medications for use in a clinic where they are temporarily employed. The DEA issues a Controlled Substance License for each location in which a veterinarian practices, prescribes, and dispenses controlled medication and so only a doctor with a controlled substance license registered for that location may legally purchase drugs for the clinic.

In extraordinary circumstances, an application may be made for the temporary location for a controlled substance license with the IDFPR. The cost to attain this license is \$5.00 and the Department will work with the veterinarian in an effort to expedite the process.

Q: In what media do I have to keep my Controlled Substance logs for the DEA? Am I required to keep these records on paper or may I use a computer to document the dispersment of controlled substances?

A: The state of Illinois does not have any provisions on how Controlled Substance Logs are kept beyond what is required by the Federal Drug Enforcement Agency in the Controlled Substance Act. A veterinarian may keep their logs in an electronic or digital format provided that they are readily accessible should a DEA agent need to do an onsite audit. This means that the computer with the log information is either password free or the veterinarian must provide the agent with the password at the time of the record audit. Records may also be kept off the direct premises but they must be made available upon request of the DEA.

Q: There are certain instances when the need to fill a prescription is for a farm or ranch to treat multiple animals. In many cases these animals are without names. In this case, what constitutes a patient name for an animal? Would "Herd" be an acceptable name?

A: The following reply comes from Legal Counsel with the Illinois Department of Financial and Professional Regulation.

"Unfortunately, neither the Pharmacy Practice Act (PPA) nor the Veterinary Medicine and Surgery Practice Act (VMA) address this specific issue. A prescription is defined in the PPA as requiring the name of the patient. The patient under the VMA is the animal, and the owner of the animal is the client. Since in this particular case there is not a specific patient, but rather a population of animals, it would be appropriate to use the name "Herd", the last name of the owner of the livestock should also appear on the prescription as the last name of the "Herd" so that it is clear who it is that is taking responsibility for the drugs."

This information is to be construed as a statement reflecting the interpretation of the Department and is not intended as an official opinion of the State of Illinois. Only the Attorney General of the State of Illinois is empowered to render formal opinions concerning the laws of this State.

ISVMA Sponsored Programs

The ISVMA has an expanded list of sponsored programs intended to improve the bottom line for veterinary practices. Take advantage of the following to save money and/or staff time for more productive work for the practice.

Diversified Services Group

Licensed collection agency that recovers delinquent receivables. Jerry Kane jmk@divservgrp.com 888/494-7900

Federal Check Recovery

Recovery of dishonored checks. Recover 100% of collected check's face value. Perry Fischer vp@federalcheck.net 573/256-6540

TransFirst Health Services

Provider of transaction processing services and payment technologies tailored for veterinarians. René Buzicky 1-800-577-8573 ext 160

VetCentric

Veterinary pharmacy that ships to all 50 states. 866/838-2368

Support the ISVMA Political Action Committee!

Help our Legislative Committee by making out your check, and mailing your contributions to:

> ISVMA PAC 1121 Chatham Road Springfield, IL 62704

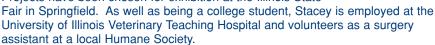


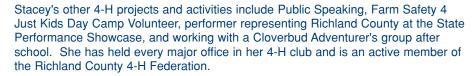
Auxiliary Recognizes Outstanding 4-H Veterinary Science Project

The 2007 Auxiliary 4-H Veterinary Science Award winner is nineteen year old Stacey Leann Dehlinger from Olney, Illinois in Richland County. Stacey is the daughter of John and Karen Dehlinger. She has been a 4-H member for ten years and has been enrolled in the 4-H Veterinary Science Project for five years.

Stacey is currently a sophomore at the University of Illinois and is in her second year of membership in the University of Illinois Pre-Veterinary Medicine Club.

In her Veterinary Science Project, Stacey has studied and made displays about canine dermatitis, imprint training in colts, and small animal diabetes. Her Veterinary Science Projects have been chosen for exhibition at the Illinois State





Stacey's award of a certificate and \$100 from the Illinois Auxiliary and a medal and certificate from the AVMA Auxiliary were presented to her during the Richland County Achievement Night on November 2.





Award winner Stacey Dehlinger

Regional Association: An Excellent Networking Opportunity

In addition to the many benefits provided by your state veterinary association, Illinois has seven regional associations to afford you networking opportunities on a "close to home" scale.

Region 1: SOUTHERN ILLINOIS VMA Annual Dues: \$ 25.00 President: Jennifer Ostrom, DVM Greenville Veterinary Clinic Greenville, IL 62246 618/664-0640 ilibbra@hotmail.com

Region 2: CENTRAL ILLINOIS VMA Annual Dues: \$ 25.00 President: Sean Snyder, DVM Animal Emergency Clinic Springfield, IL 62704 217/698-0870 (evenings & weekends) ssnyder559@yahoo.com

Region 3: EASTERN ILLINOIS VMA Annual Dues: \$ 15.00 President: Sandra Manfra Marretta, DVM University of Illinois College of Veterinary Medicine Urbana, IL 61820 217/333-5859 s-manfra@uiuc.edu

Region 4: MISSISSIPPI VALLEY VMA Annual Dues: \$ 0.00 President: Craig Peterson, DVM Pekin Veterinary Hospital Pekin, IL 61554 309/347-6674

(continued on page 21)



Obituaries

Albert Thomas Amlung, DVM, 61, of Swansea, IL died Monday, Oct. 22, 2007 at his residence. Dr. Amlung, born Feb. 18, 1946, received his doctorate in veterinary medicine from the University of Illinois. He operated the Belleville Animal Clinic and was closely associated with the Belleville Area Humane Society. In 1972, he started as a part-time human anatomy and physiology instructor at Southwestern Illinois College, and, in 1993, became a full-time biology instructor there. He conceived the idea for a nature preserve on 50 acres at the southwestern corner of SWIC Campus and worked to make that dream become reality. It was recently dedicated as the Dr. Tom Amlung Nature Trail in his honor.

Dr. Amlung was a member of the American Veterinary Medical Association (AVMA); the Illinois State Veterinary Medical Association (ISVMA); the University of Illinois Alumni Association; the Society of Microbiologists; and Greenspace. He served as Swansea Police Commissioner and was a member of the Belleville Rotary Club. Dr. Tom was a member of Westview Baptist Church, Swansea, Ill., and served as a teacher there for over 30 years.

He is survived by his wife, Carol, nee Smith, Amlung; a daughter, Jennifer Ashley of Belleville, Ill.; a son, Matthew Amlung of Swansea, Ill and four granddaughters. Funeral services were held Oct. 24, 2007, at Westview Baptist Church, Swansea, Ill. Memorials may be made to the Westview Baptist Church Building Fund.

Alvin H. Safanie, DVM, MS, PhD, 83, professor emeritus of the Veterinary College of the University of Illinois, died Jan. 10, 2008, at Carle Foundation Hospital. He was born Dec. 27, 1924, in Washington, D.C., and married Dorothy Singleton on Aug. 26, 1950. She survives.

He is also survived by four daughters, Linda Safanie Crain and Susan Lowry of Champaign, Lauren Safanie of San Francisco and Kristin Safanie of Seymour and by three grandchildren and four great-grandchildren.

Dr. Safanie received his veterinary degree from Cornell University, a master's degree from Michigan State University and his Ph.D. from the UI. He joined the veterinary faculty at the UI in 1952 where he taught pre-clinical anatomy and embryology courses until his retirement in 1985.

A family memorial was held. Morgan Memorial Home, Savoy, assisted with arrangements. Memorials may be made to the "Carle Pulmonary Rehab Program" of Carle Foundation Hospital.

Richard Carroll Williams, DVM, 83, of East Moline, died Sunday, January 13, 2008, at Illini Restorative Care Center, Silvis. Richard C. (Dick) Williams was born June 21, 1924, on a farm in Troy Township, Wright County, Iowa. After country school, Dick went to Eagle Grove High School and graduated in 1942. He went to Iowa State University, in Ames, to begin veterinary medicine. He elected to join the Navy in 1944 and served as a hospital Pharmacist Mate 3rd Class aboard the aircraft carrier, the USS Bunker Hill, CV17 and received an honorable discharge. Dick married Phyllis Natalie Martin on November 3, 1946, in West Union, Iowa. He graduated with honors, Phi Zeta and Alpha Zeta from veterinary school in 1949 and moved to Moline to work with Dr. Earl Kennedy until Dr. Kennedy's death. He was then joined in veterinary practice by his former high school classmate, Dr. James E. Young. In 1963 they built Oak Knoll Animal Hospital in Moline and worked there until retirement. Dick served as track veterinarian at the Quad Cities Downs for several years. He was known as "Mr. Bluebird" as he presented many bluebird programs and personally established and tended a one-hundred mile bluebird trail.

Dick served as president of the Quad Cities Veterinary Medical Association (VMA), the Mississippi Valley VMA, the Midwest Small Animal VMA and the Illinois State VMA. In 1982 he received the Veterinary Service Award from the Illinois VMA. Dick was an active member of Riverside United Methodist Church, the Quad City Audubon Society, and the North America Bluebird Society (N.A.B.S.).

Survivors include wife, Phyllis; daughter, Barbara (David) Gaffron, of Bloomington, Ill.; son, John (Sherry) Williams, of Moline; and daughter, Jody (Paul) Berberet, of Geneva, Ill.; five granddaughters, one great-grandson, nieces and nephews.

A memorial service was held January 16, 2008, at Riverside United Methodist Church. Private family burial was held at Moline Memorial Park. Memorials may be sent to Riverside United Methodist Church of Moline or the Two Rivers Y.M.C.A. of Moline.

The Illinois Veterinary Medical Foundation

Contributions to the Illinois Veterinary Medical Foundation (IVMF), a 501(c)3 charity, are used to provide scholarships and to develop and support charitable programs related to the veterinary profession.

Your donation, which is fully tax-deductible, should be made payable to the Illinois Veterinary Medical Foundation and mailed to: IVMF, c/o ISVMA, 133 South Fourth Street, Suite 202, Springfield, IL 62701. The ISVMA thanks those who have forwarded contributions over the past two months:

IN MEMORY OF
Dr. Richard C. Williams
Dr. Wm. "Harry" and Mrs. Margaret
"Pegs" Culbertson

Donations to Endowment Funds

The ISVMA Board of Directors has obligated \$10,000 from its working budget to match contributions to the IVMF. Through January 29, 2008, the IVMF has received \$1,460 in contributions.



ISVMA Committee Members

Legislative Committee:

Dr. Steve Dullard (ISU 1986) - Chair, Region V

Dr. John Spence (ILL 2001) - Region I

Dr. Clyde Dunphy (ILL 1974) - Region II

Dr. Gregory Mauck (ILL 1986) - Region III

Dr. Matt Bussan (ILL 2004) - Region IV

Dr. Craig Wardrip (PUR 1978) - Region VII

Dr. Marva Davis (VMR 1987) - IL Veterinary Licensing Board

Dr. Justin Brown (ILL 2001) - At Large

Dr. Matthew Nelson (ILL 2002) - At Large

Membership Services Committee:

Dr. Natalie Marks (ILL 2002) - Co-chair

Dr. Elizabeth Cutright (ILL 2001) - Co-chair

Dr. Jennifer Ostrom (ILL 2003) - Region I

Dr. Gary Minder (ISU 1989) - Region II

Dr. Carol Lichtensteiger (WSU 1992) - Region III

Dr. Tracy Lynn Myers (MO 1998) - Region IV

Dr. Alan Whitman (ILL 1983) - Region V

Dr. Lydia Gray (ILL 1994) - Region VI

Dr. Tracey Davis (ILL 2006) - Region VII

Dr. April Finan (ILL 2005) - Region VII

Ms. Anna Herath (ILL 2009) - Veterinary Student

Education Planning Committee:

Dr. Kristi McCullough (ILL 2001) - Chair

Dr. Ralph Hamor (MO 1987)

Dr. Karla Hart (ILL 1996)

Dr. James Park (ILL 2007)

Dr. Jamie C. Schertz (ILL 2006)

Ms. Katie Wycislo (ILL 2010) - Veterinary Student

Nominations & Awards Committee:

Dr. Craig Stevenson (ILL 1974) - Chair

Dr. Mike Biehl (ILL 1983)

Dr. Wesley Bieritz (ILL 1963)

Dr. J.B. Bruederle (ILL 1991)

Dr. Sandra Faeh (ILL 1996)

Dr. Paul Myer (ILL 1986)

Finance & Audit Committee

Dr. Michael Thomas (ILL 1974) - Chair

Dr. Stephen Dullard (ISU 1986) - ISVMA Treasurer

Dr. John Penning (ILL 1992)

Sponsorship Committee:

Dr. Clyde Dunphy (ILL 1974) - Chair

Dr. Bruce Little (KSU 1965)

Dr. Lloyd Shaw (IILL 1969)

Exhibitor Relations Committee:

Dr. Elizabeth Clyde (ILL 1991) - Co-chair

Dr. Rodney Unger (ILL 1993) - Co-chair

Mrs. Brenda Weber

ISVMA Museum & History Committee:

Dr. Gary Brummet (ILL 1981) - Co-chair

Dr. Donna Juhl (ILL 1981) - Co-chair

Ms. Brenda Betts

Dr. Shannon Greeley (ILL 1994)

Dr. Richard Hull (MO 1959)

Dr. Cecil Ingmire (KSU 1947)

Mr. Peter Weber

ISVMA Veterinary Profession Task Force:

Dr. Scott Keller (ILL 1987) - Co-chair

Dr. Cecil Ingmire (KSU 1947) - Co-chair

Dr. Michael Biehl (ILL 1983)

Dr. Wesley Bieritz (ILL 1963)

Ms. Dena Chiddister

Ms. Caroline Miskell, CVT

Ms. Joann Stewart

Ms. Jan Walters, CVT

ISVMA Building Task Force:

Dr. Dena Nelson (ILL 1989) - Chair

Dr. Richard Hull (MO 1959)

Dr. William Wright (ILL 1966)

Retraction

To paraphrase from Mark Twain, "The rumors of my demise have been grossly exaggerated". The EPITOME erroneously cited last issue that a Memorial had been made in the memory of Dr. James H. Finnell. The contribution was made to the Illinois Veterinary Memorial Foundation In Honor of Piper City Veterinary Clinic, specifically honoring Drs. W. G. Raudabaugh, William L. Hay, and. James H. Finnell who started the clinic. The ISVMA apologizes for this error.

Regional Association (from page 19)

Region 5: KANKAKEE VALLEY VMA Annual Dues: \$ 35.00 President: Alan Whitman, DVM Whitman Veterinary Clinic Piper City, IL 60959 815/686-2200 heydoc@maxwire.net

Region 6: NORTHERN ILLINOIS VMA

Annual Dues: \$5.00

President: Robert Ebbesmeyer, DVM

New Hope Veterinary Clinic German Valley, IL 61309

815/362-3151

Region 7: CHICAGO VMA Annual Dues: \$ 200.00 President: Shannon Greeley, DVM Scottsdale Animal Clinic Burbank, IL 60459 708/636-0303 animalassociate@aol.com



CONTINUING EDUCATION • CONTINUING EDUCATION • CONTINUING EDUCATION •

Regional Association Meetings – Mark your calendar to attend!

MARCH 2008

5-6: MISSISSIPPI VALLEY VMA

104th ANNUAL CONFERENCE

Par-A-Dice Hotel; East Peoria, IL. 12 hours CE for both days. Technician program scheduled for Thursday for 6 hours CE. Speakers include Mark Opperman, DVPM; Cynthia V. Gutierrex, DVM; Elisabeth R. May, DVM; Lisa Maniscalco, DVM and Maureen Murphy, CVT. For more information contact Dr. Michael Thomas at 309/444-2311 or visit online at http://www.isvma.org/about_us/region4.html to download a full brochure and registration form.

6: EASTERN ILLINOIS VMA

University of IL College of Vet Med Urbana, IL. Laser Surgery Lecture and Laboratory (am) with Dr. Jeffrey Moll and Flea/Parasite Biology and Advances in Their Treatment (pm) with a Novartis Sponsored Speaker. The meeting will begin at 7:30 am and finish at 5:00pm. 8 hours CE. For information contact John Penning, DVM at 217/586-2297.

12: NEPHROLOGY "CHRONIC KIDNEY DISEASE"

Drury Lane, Oak Brook, IL. Chicago VMA continuing education seminar. Dr. Robert J. Washabau, VMD, PhD,

DACVIM will be presenting a 6-part seminar on various canine and feline gastrointestinal disorders encountered by the general practitioner. For information or to register contact the CVMA at 630/325-1231.

APRIL 2008

10: SOUTHERN ILLINOIS VMA SPRING MEETING

Ramada Inn, Fairview Heights, IL.. The day will begin at 9:00am and finish at 4:00pm. Attendance qualifies for 5.5 hours CE. For information contact Dena Heflin, DVM at imadvm@dishmail.net.

DATE TBD: CENTRAL ILLINOIS VMA SPRING MEETING

For information contact Sean Snyder, DVM at ssnyder559@ yahoo.com or evenings at 217/698-0870.

16: PRACTICE MANAGEMENT "CREATING YOUR PRACTICE'S DESTINY"

Drury Lane, Oak Brook, IL., Chicago VMA continuing education seminar. Christine Merle, DVM, MBA, DVPM will give a day-long interactive seminar for veterinarians and practice team members to help the practice run more efficiently. For information or to register contact the CVMA at 630/325-1231.

23: KANKAKEE VALLEY VMA SPRING MEETING

Joliet Junior College, Weitendorf Agriculture and Horticulture Center, Joliet, IL. Featured speaker is Laura Garrett, DVM who will be presenting "An Evening of Oncology". The day will begin at 4:00pm and finish at 8:00pm. Attendance qualifies for 3.5 hours CE. For information contact John M. Eharhardt, DVM at 815/882-2000.

30: NORTHERN ILLINOIS VMA SPRING MEETING

Tebala Shrine Center, Rockford IL Dr. Paula Johnson with the Veterinary Specialty Clinic in Buffalo Grove will be speaking to DVMs on Emergency and Critical Care. Technician program includes Emergency Critical Care presented by Mr. Jerry Jensen, also with the Veterinary Specialty Clinic. 6 hours of CE for both doctors and techs. Contact Dave Helland, DVM for more information at 815/399-4808.

2008 Spring Seminar is coming! Visit online for more information at www.isvma.org!

Smart Moves

for Technicians

One Day Seminar • Presented by Sheila Grosdidier, BS, RVT

- Take your communication skills to the next level: increase compliance, client understanding and improve co-worker interaction
- Get specific tools to drastically increase exam room efficiency and effectiveness
- Create internal work satisfaction and improve the working atmosphere at your practice
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Are any of your patients post op couch potatoes, working dogs, athletes or seniors?

They can benefit from rehabilitation. the fastest growing specialty area in veterinary medicine. Join several premier experts in orthopedic surgery, sports medicine and rehabilitation at this hands-on, interactive continuing ed program. Jointly hosted by Integrative Pet Care, Chicago and Ferno Veterinary Systems, April 12, 2008. Speakers include Sherman Canapp, DVM, MS, Diplomate ACVS, Veterinary Orthopedic & Sports Medicine Group; Dr. Julie Mayer, DVM, CVA, CVC, Integrative Pet Care; Laurie McCauley, DVM, CVA, CVC, TOPS Veterinary Rehabilitation. For a brochure and registration contact Stacey Guerra at Ferno Veterinary Systems, 800-733-3766 ext. 1315, sguerra@ferno.com.



CLASSIFIEDS

ADVERTISING POLICY AND RATES

RATES:

ISVMA Members pay a discounted rate of \$50.00 for first 40 words, \$ 0.35 each additional word plus a complimentary posting on the ISVMA website. Non-Members pay a rate of \$75 for first 40 words, \$ 0.45 each additional word plus an additional fee of \$20 for placement online. Exception for unemployed, ISVMA member DVM: may place a "Seeking Employment" ad free of charge for up to 6 months.

DEADLINES AND PUBLICATION:

Any classified ad purchased, after confirmation of payment, will be posted both on the ISVMA website at www.isvma.org and the next available edition of the EPITOME. Webpage ad will run through the end of the *EPITOME* publication date in which it will appear.

All ads and cancellations must be submitted in writing or email by March 1, 2008 for inclusion in the April/May, 2008 EPITOME. Targeted mailing date: First week of April.

Please read your ad the first time it runs. If there are errors, notify us immediately. ISVMA liability is limited to the first issue of publication.

FORWARDING INSTRUCTIONS:

Submit online, www.isvma.org; by email, jill@isvma.org; fax, 217/523-7981; or mail, Illinois State Veterinary Medical Association, 133 South Fourth Street, Suite 202, Springfield IL 62701. ATTN: Jill Blanton. We will confirm by sending you a faxed contract for your signature.

VETERINARIAN SEEKING EMPLOYMENT

Small animal veterinarian with 25 plus vears experience looking for employment; will also do part-time, relief, emergency work. Located in the western Chicago suburb of Naperville. Contact Dr. Dave Reed at 630/527-9359 or ReedDVM@aol.com.

VETERINARY RELIEF

Locum tenens Dr. has been helping fellow veterinarians by doing relief work full time since 1989. I can help with short term or long term commitment. I live in Central IL, but I am willing to travel throughout the state. Contact Ray Ramirez at 217/794-3743 or ray@ramirezdvm.com.

AVAILABLE FOR SMALL ANIMAL RELIEF. I have over 12 years of experience including on-call emergencies. I am willing to travel throughout the state. Contact Dr. Joanne Diaz at 618/372-3108 or e-mail: amstaff66@sbcglobal.net.

IN-STATE OPPORTUNITIES SEEKING VETERINARIANS

Join the PAWS Chicago Clinic team as Spay/Neuter surgeon Tue &/or Thu from 7:30 am to approximately 3 pm. Must be able to perform 35 S/N per day. No customer exams or surgery prep. Contact Clinic Director for information and details. Email Laura Hinze, LHinze @pawschicago. org or fax 773/521-1082 or call 773/475-9430. Immediate opening available. We are a HVHQSN Non-Profit Clinic with 57,000 surgeries done and counting!

Vermilion Hillcrest Small Animal Hospital is a 25 year AAHA member hospital located in Danville, IL. We are a full service companion animal hospital offering diagnostic and surgical service. We are located on a busy highway overlooking Lake Vermilion. We are proud of our excellent staff, and we strive to provide outstanding care for our patients. We are 35 miles from the University of Illinois and 45 miles west of Purdue and both Indianapolis and Chicago are close by. Will provide highly competitive salary along with pay for production, 401 (k), CE Stipend, Licensure, AVMA, ISVMA, AAHA dues plus relocation costs. Come and visit our friendly hospital and see how you might fit in! Please contact Dr. George Richards or Dr. Kate Brucker at 217/443-0333 for more information! Our Website is www.vermilionhillcrest.com.

Interested in practicing quality medicine, while leading a medical team? Banfield, The Pet Hospital has Lead Doctor/Chief of Staff positions available in Chicago

and the Northern Suburbs! We practice the highest quality medicine, thorough client education and strong teamwork. Exceptional compensation/benefits and sign on bonuses for certain positions. Contact Dr. Martin: sue.martin@banfield.net, 1-800-838-6738 ext 5709 or visit www.banfield.net.

AAHA accredited small animal/exotics hospital in Sycamore is looking for a P/T or F/T veterinarian. The Sycamore/ Dekalb area is fifteen minutes from the train to Chicago and is booming with growth. We are a 3 1/2 doctor practice with six exam rooms, state of the art equipment, IDEXX blood equipment, ultrasound, endoscopy, x-ray, dental x-ray and much more. We have a large support staff including certified technicians which are used to their fullest potential so that you can focus on practicing medicine efficiently. No after-hours emergency or on call. Competitive pay with benefits packages and paid CE. Experience is preferred, but new grads are always welcome to apply. Fax resumes to 815/756-8925 or email susanp@ bethanyvet.com. Visit us at www.bethanyvet.com.

Veterinarian needed for busy, growing small animal practice in historic Beverly Hills-Morgan Park. In-house Lab testing. Ultrasound. Friendly work environment. Generous benefits. Loyal clients. Will consider full- and/or part-time. Experience is helpful, as we are quite busy, but new grads are welcome to apply. Please apply at 10359 S. Western Ave. Chicago, IL 60643 or send resume by mail.

Ridge Animal Clinic: Part-time or fulltime associate needed for companion animal practice SE of Chicago (Lansing IL). Friendly, professional staff. Strong interest in client education is essential. Practice equipped with surgical laser. Competitive salary, benefits and potential ownership. Contact Kerri Katsalis, DVM at 708/474-3100 or fax 708/474-2870.

Full-time associate needed for fast growing veterinary clinic in Pekin, IL. Individual must have terrific people skills, be proficient at diagnostics, soft tissue surgery, basic orthopedics and have a genuine desire to expand knowledge and surgical skills. Pekin is a community of 35,000 and a great place

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to raise a family, only 2 1/2 hours from Chicago and St. Louis. Our facility is currently being expanded and remodeled to keep pace with the high quality medicine practiced and client demand. Our fully-equipped hospital has ultrasound, Med Rx, video endoscopy, laser and radiowave surgery, full in-house lab, orthopedic capability and a complete physical rehabilitation center. Work week consists of 36-40 hours, no emergencies, SEP, CE, insurance and 2 weeks vacation the first year. Generous base salary and compensation for production. Highly motivated support staff. Good sense of humor a must. Come join a great team and have a great life! Send resume to: pekinvet@ntslink.net.

Associate wanted for 3 doctor practice in Lemont, next to I-355 corridor. Potential for buy-in. Call Dr. Chris Johnson at 630/257-5121; e-mail johnson@sbcglobal.net; visit or post mail to Archer Veterinary Clinic, 13731 Archer Ave., Lemont, IL 60439.

North Avenue Animal Hospital - 4 doctor, AAHA accredited hospital is looking for full-time associate. New, fully-equipped facility with excellent support staff & clientele. Dogs and cats only. We're looking for a compassionate, personable team player that loves working with people and pets. Competitive salary & benefits. Great location in the heart of Bucktown. 1901 W. North Ave., Chicago. Please contact Marie at 773/278-1330 option 6, on M-W-F only, 10am-5pm.

Near North Animal Hospital is looking for a dedicated, full-time veterinarian to join our growing animal hospital located in Chicago's Old Town neighborhood. We offer a friendly, helpful, dedicated staff, benefits and competitive salary. Fax Curriculum Vitae to Bel Jackson at 312/944-8245.

Progressive small animal practice needs part- or full-time associate in Peoria, IL. Clinic was recently remodeled and includes Idexx chemistry, CO2 laser, ECG, X-ray, Pulse ox. Excellent compensation and benefits (health insurance, 401k, CE). Please contact Dr. Kurt Beaumont, 309/691-7520 or by email at KurtBeaumont@aol.com.

Looking for a place where you can practice high quality medicine with the degree of mentoring you choose and still have time for other interests?
Meller, James and Associates is a
mixed practice located in the heart of
Shawnee National Forest, twenty
minutes from Southern Illinois
University. We have just celebrated our
50th anniversary and have eight doctors
working at two locations. Interested?
Call Dr. Nancy Kucera at 618/833-7421.

Self-motivated associate wanted for growing, progressive 2+ veterinarian practice in central IL. New hospital 2002. Full-service practice provides busy, varied client load. Clientele demands energy, excellent client relations, desire to practice quality medicine and ability to be a team member. No emergency hours. Bloomington-Normal offers friendly livable growth with the advantages of college/corporate/rural community. Competitive salary DOE. Please send resume to Dr. Greg Tackett, 1704 E. Empire, Bloomington, IL 61704. Email: companionah@bwsys.net.

We are looking for a third veterinarian for a 3 full-time and 1 part-time practice. This is a progressive mixed animal practice, located in central IL. It is approximately 50% small animal, 25% bovine, 15% equine, and the remainder swine and small ruminant. It is a new 8000 square foot clinic built in 2002. It is fully equipped with the latest technologies, e.g. laser surgery, ultrasound, 2 x-rays with automatic processor, gas anesthesia and monitoring i.e. BP, SPO2, ECG, in-house chemistry and CBC, ICU, dedicated isolation, etc. We have haul in facilities for both large animal and equine, and stalls for overnight care. There are hydraulic chutes for cattle work and stocks for equine work. We also have Power Floats for equine dental work. We also do bovine ET and reproductive work in cattle and horses. We offer a very competitive salary and a wide range of benefits, including but not limited to 401k, paid vacation, continuing education, life, health, disability, and malpractice insurance. Contact Dr. Bill Armbruster, 309/247-3231. Check out our website, www.greenhavenanimalclinic.com.

Associate needed for a progressive, 4 doctor small animal hospital on the far northwest side of Chicago. Wellequipped, excellent support staff. Very reasonable hours, 3 weeks vacation, continuing education allowance, retirement plan, salary based on experience. Interested individuals should call 773/631-6727 or email gmdogdoc@aol.com.

Established, AAHA-certified, 10-doctor practice seeking dedicated, teamoriented Associate Veterinarian. We offer the latest in treatments and equipment. 67 service-oriented employees offer compassionate quality care. Contact Dr. Robert Dann, 3219 N. Clark St., Chicago IL 60657, email blumvet@aol.com.

FT veterinarian for small animal practice in beautiful, historic Galena. Our clinic offers high quality, compassionate care for our patients in a supportive, non-burnout environment. Nice, newer, well-equipped facility; FT compensation and excellent benefits with 32-36 hour week. Definite buyin/buyout for interested individual. If you are cheerful, motivated and caring and seek to practice high-quality medicine AND enjoy a great quality of life this may be the place for you. Dr. Barbara Bernard at 815/777-2592 or barbvet@hotmail.com.

Animal Ark Veterinary Clinic - 4 doctor, AAHA-accredited hospital is looking for full- or part-time associate. New, fullyequipped facility with excellent support staff & clientele. We're looking for a compassionate, personable team player that loves working with people and pets. Excellent opportunity for professional growth and long term association. Competitive salary & benefits. Great location in the heart of Chicago. Fax resume and cover letter, with salary requirement, to Animal Ark Veterinary Clinic at 773/442-6507 or email Practice Manager, Jennifer Landini at jennifer@animalark.us; www.animalark.us.

Clinical Faculty/Instructor, Companion Animal Primary Care (Chicago I). The University of Illinois at Urbana-Champaign College of Veterinary Medicine invites applications for full-time (100%) and part-time (50%), 12 month, clinical-track instructor and/or faculty positions, w/rank of assistant, associate or full professor, in companion animal primary care. These positions will be located at the Chicago Center for Veterinary Medicine which is in the Chicago Medical District, Chicago, IL. DVM or equivalent degree and an Illinois license are required. The candidates must have a minimum of 3 years experience in general small animal practice. He/she must be competent in common medical and surgical practices and business management. American Board of Veterinary Practitioner certification is desirable but not required. Successful candidates will have excellent communication,

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interpersonal, team building, and leadership skills. The successful candidates will work with primary care service members to provide high-quality, general small animal practice experiences for veterinary students. Our primary care practice is a central component of our teaching program, and the successful candidates for these positions will need to be committed to education in a firstopinion clinical setting. The successful candidates will participate in a high volume practice while working directly with veterinary students. These nontenuretrack positions would be effective on or about July 1, 2008. Salary will be commensurate with experience and qualifications. These are security-sensitive positions. Comprehensive background checks, which may include but are not limited to a criminal conviction information check, will be conducted. To ensure full consideration, applications must be received by April 1, 2008, but applications will continue to be accepted until the positions are filled. Applicants may be interviewed before the closing date; however, no hiring decision will be made until after that date. Interested applicants are invited to submit a letter of application, curriculum vitae, a statement of career goals and interests, and names of 3 or more references to Ms. Dee Bergman, University of Illinois, College of Veterinary Medicine, 2001 South Lincoln Avenue, Urbana IL 61802. Application materials or questions should be directed to dee@uiuc.edu at 217/333-2760. The University of Illinois is an Affirmative Action, Equal Opportunity Employer.

Experienced veterinarian needed for small animal practice in southwest suburb of Chicago. Interest in veterinary rehabilitation desired. Position in a new hospital with adjoining rehabilitation facility opening fall of 2008. Buy-in possibilities for the right person. Contact Dr. Paul A. Navin at 815/838-0505, fax resume to 815/838-0554, or e-mail to PANDVM@AOL.COM.

Surgical Check-in & Vaccine Vet Needed. PAWS Chicago Lurie Spay/ Neuter Clinic- Wed. & Sun. 7am to noon check-in; 60 dog/cat for spay/neuter and provide vaccine services for low-cost vaccine clinic. May be able to do shelter medicine on dogs and cats as well. Please call for details - Laura Hinze, Clinic Director, 773/475-9430 or fax 773/521-1082 or email LHinze@ pawschicago.org. Position open mid February, permanent part-time. We are a non-profit clinic with over 57,000 surgeries done and counting! Come help us grow and be able to show your compassion for pets in need.

Small animal practice is seeking a motivated, knowledgeable full-time associate for a busy well-established three doctor clinic. Our clinic is located in Peoria. Practice will include highquality medicine and surgery with our enthusiastic and compassionate staff. Personable demeanor and good communications skills are a must. 36-40 hour work week with no emergency hours. New graduates welcome. Inquiries or resumes may be faxed to: Prospect Animal Clinic, 4015 N. Prospect, Peoria Heights IL 61616. Phone: 309/688-2001. Fax: 309/688-8387. Email address: sntraubfam@insightbb.com.

Come join our team in the western suburbs of Chicago where you can practice good medicine without the frustration. We are a busy two doctor practice with a well established clientele drawing from Hinsdale, Oak Brook, Burr Ridge, Clarendon Hills, La Grange, and Western Springs. We offer a production based salary, paid vacation, health insurance, retirement fund, paid licenses and dues, CE allocation, computerized medical records, two full-time CVTs, 3.5 support-staff per doctor, 30 minute appointments, and no evening hours. This could be the last position you will ever need to take. Please e-mail resumes to general@ villageveterinary.com or contact Joe Kruse at 630/323-5500 for more information.

There's more to life than veterinary medicine! Far northwest suburban Chicago area small animal practice seeks associate. We offer all the amenities including excellent salary, benefits and scheduling. Please contact Dr. Ray Kusnerz at petvet49@ aol.com or 630/247-0423 or 847/742-8298. We look forward to meeting you.

The Animal Emergency Clinic of Springfield, IL is seeking a third full-time veterinarian. Rotating schedule with every third weekend off, average 3 shifts per week (40 hours). Springfield is one of the least expensive cities to live in the Midwest and traditionally has maintained a very stable economy. Lots to do here - great place to live. What cannot be done here can be done 90 minutes away in St. Louis or 3 hours away in Chicago. Fully-equipped, likenew facility. Production based salary with a guaranteed base of \$85,000. Benefits: Dues paid for all major associations, PLIT liability, 2 weeks vacation, \$350/month health care benefit, personal pet health allowance, \$1000 CE, \$1000 moving bonus, \$1500 no interest loan to assist with moving. Contact Dr. Jacki Atkins, Animal

Emergency Clinic of Springfield, 1333 Wabash Ave, Springfield IL 62704; fax 217/787-6095, phone 217/787-1084, or email: jatkins@casscomm.com.

Mokena Animal Clinic is looking for a full-time Associate Veterinarian to join our busy, well-established, AAHAaccredited, 4 doctor, small animal practice. Modern, well-equipped clinic, trained support staff. Seeking a compassionate, self-motivated, team-orientated associate with excellent people skills with both staff and clients. Competitive wages, medical, dental and life insurance, 401k/Profit sharing, CE allowance, uniforms, association dues, licenses, disability and much more. Contact Dr. Wayne Ingmire, 9455 W. 191st Street, Mokena IL 60448. Phone 708/479-2811, fax 708/479-2933.

Part-time veterinarian position available. North Shore location. Please e-mail dkmdvm@comcast.net.

Veterinarian Wanted: Exciting opportunity at Animal Emergency & Referral Center, one of Chicagoland's premier 24/7 emergency, critical care and specialty referral hospitals, dedicated to providing the highest quality compassionate patient care. We seek a senior emergency veterinarian to practice in and manage our emergency service. Our professional staff includes 5 dedicated and talented emergency veterinarians, 6 veterinary interns, and board certified specialists in the disciplines of Cardiology, Internal Medicine, Surgery, Neurology/Neurosurgery, and Radiology. Wide range of diagnostic and monitoring equipment, CT, MRI, Fluoroscopy. To learn more contact Sheri Rothschild at srothschild@ aercenter.com, or visit our website at www.aercenter.com.

VCA Hawthorn Animal Hospital in Vernon Hills IL (Lake County) has an immediate opening for a full-time DVM. Experience preferred but not mandatory. Excellent clientele and staff. Modern, fully-equipped facility. Contact Dr. James Jorgenson at 847/362-0780 or email to hawthah@iconnect.net.

The Animal Emergency Clinic of McLean County, located in Bloomington IL is seeking a full-time veterinarian for a flexible work week approximately

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fifty hours. A part-time position would also be considered. Salary and benefits are negotiable. Please contact Jason Miller, DVM, at miller@timbercrestvet.com.

Schaumburg IL: Experienced veterinarian needed to manage a 2 person small animal practice. Excellent clientele in nice suburb of Chicago where the AVMA is located. Total compensation includes a base salary of \$85,000, 35% share of the profit (a real possibility of an additional \$60,000 to \$100,000), CE, vacation time and severance pay agreement. Option to purchase the practice and real estate on reasonable terms at any time during the employment is included. Reply e-mail TuTu007 @comcast.net.

OUT-OF-STATE OPPORTUNITIES SEEKING VETERINARIANS

Andrew County, MO. Veterinarians interested in making a difference excellent opportunity available with 3-doctor small animal, low cost medical and spay neuter facility in MO. Hours 8am-4 pm, or 10 am-6 pm, M-F, Sat. 9am-12 pm or 1pm. Facility is associated with animal emergency rescue organization. Seeking candidate with Missouri license who is a compassionate practitioner. 5-6 years of experience, good organization skills, spay/neuter proficiency. Must have good presence with staff and clients. Duties include general medicine and surgeries with alternate emergency calls with other staff veterinarians. Individual interests are strongly encouraged. Good amount of wildlife medicine for those with interest. Facility well equipped with 3 Iso Flourine machines, Heska and Abaxis blood machines, 3 heated surgical tables and much more. Owner willing to purchase equipment as needed by the successful candidate. Facility fully computerized with Avimark. Excellent, knowledgeable and highly skilled technician staff. Located in a great town with a population of approx. 4000, excellent school system, great housing. Just 5 miles from St. Joseph and 30 miles from Kansas City. Highly competitive pay with benefits to include vacation and continuing education. Beautiful location. Ideal opportunity for veterinarian wanting to do something worthwhile! Contact Pam at vetnet7@aol.com, toll free at 877/838-6384 or fax to 804/733-9100. Please reference Job Code M0202.

Full-time associate wanted for a 3 doctor, mixed practice. 65% companion animal, 30% bovine, 5% equine. Located in growing small community near Kansas City MO. Experienced practitioner desired but new graduate considered. Salary and benefits commensurate with experience. Send resume and salary requirements to Dr. Paul B. Terry, Animal Clinic, P.C., P.O. Box 365, Plattsburg MO 64477. Phone 816/930-2629, Fax 816/930-2566 or email: Prodox@aol.com.

SOUTHWESTERN MICHIGAN:

Progressive small animal hospital on the beautiful shores of Lake Michigan desires an experienced pet care veterinarian who prefers full or partial ownership within 1-2 years. 700 k practice, with very low or no costs of ownership. We are a resort community - 1 hr from Chicago and 30 minutes from South Bend IN. We are surrounded by vineyards, wineries, and a multitude of beaches, lakes and rivers. Please email petvet1@sbcglobal.net or mail application to PO Box 874, Saint Joseph MI 49085.

Do you enjoy working with a wide variety of animals? Are you committed to making a real difference in the lives of animals and people? Are you fascinated by the life sciences? This may be the perfect opportunity for you. The University of Wisconsin-Madison is seeking a motivated, caring veterinarian to join the Research Animal Resources Center (RARC). Join a dedicated, energetic, and eclectic veterinary staff who care for animals used in research, teaching, and outreach in the university environment. Excellent salary and benefits, intellectually stimulating work, dynamic colleagues, opportunities for specialized training and education, and the opportunity to contribute to life-saving research. Clinical faculty appointment with the UW-Madison School of Veterinary Medicine can be negotiated. Qualified applicants will have a DVM/VMD degree along with strong interpersonal communication skills. Experience in laboratory animal medicine or with exotic species desirable but not necessary. The complete position vacancy listing is available at http://www.ohr.wisc.edu/pvl/pv 058210.h tml. To insure consideration application must be received by February 25, 2008. Applications will be accepted until the position is filled. Interested candidates should submit a letter of interest referring to PVL #58210, CV/resume and the names and addresses of 5 references. If you would like more information about this position, please contact Dr. Janet Welter at 608/262-1238.

Northwestern IN emergency center seeking associate (southeast of Chicago 40 miles). Shifts typically 6PM-8AM. LVTs, in-house lab, I-stat, fluid pumps, nasal 02, blood banking, oxygen kennel, ECG, pulse ox, blood pressure. If interested in more details contact Rebecca 877/838-6384 or vetnet5@aol.com.

PRACTICES FOR SALE IN-STATE

Schaumburg IL: Financially successful 2 veterinarian SA practice located in the village of Schaumburg, a nice northwest suburb of Chicago and location of the AVMA. Emergency Hospital nearby. Excellent clientele. Extremely profitable to owner. Option to purchase with or without the real estate. Owner financing possible. Reply to email TuTu007@comcast.net.

For Sale: Escanaba Animal Hospital, 9333 South Escanaba Avenue, Chicago II 60617. One hundred year old practice. Real Estate included; one three bedroom apartment and one lounge upstairs. Separate grooming and parking lot. Gross five hundred thousand a year for the last 5 years. Owner Financing. Please call Dr. Raju, 630/789-1423.

Two veterinarian 80% small animal practice with real estate located 1 1/2 hours from St. Louis. After debt income of \$200K! Contact Dr. Ken Ehlen, Simmons & Associates Midwest 877/322-6465.

PRACTICES FOR SALE OUT-OF-STATE

Excellent opportunity to buy into a well-managed AAHA practice in beautiful Upper Peninsula of Michigan serving four counties; well-trained, fun-loving staff, excellent salary and benefit package. See www.pasty.net for information on area. Contact Dr. Thomas Cole at 906/482-1771, ccvc@pasty.net or fax 906/482-8766.

SA Practice for sale. Professional veterinary appraisal valued the practice and real estate at 450K. The practice is located in Western Wisconsin, within the Metropolitan Area of Minneapolis and St. Paul. The location is in an area near lakes and rivers, providing a fabulous life style. Motivated seller. Pleases contact by email rivervet@gmail.com.



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PRACTICE PERSONNEL TECHNICIAN VETERINARY

SPECIALTY CENTER: Our growing specialties include surgery, internal medicine, oncology, cardiology, nephrology, neurology, radiology/ imaging, emergency & critical care, dermatology, physical therapy, behavior and ophthalmology are seeking certified technicians and veterinary assistants. For more information contact Evelyn Feekin, Veterinary Specialty Center, 1515 Busch Parkway, Buffalo Grove IL 60089; fax 847/459-1848; phone 847/459-7535 x 312 or e-mail at efeekin@ vetspecialty.com. For more information contact Evelyn Feekin, Veterinary Specialty Center, 1515 Busch Parkway, Buffalo Grove IL 60089; fax 847/459-1848; phone 847/459-7535 x 312 or e-mail at efeekin@ vetspecialty.com.

Full-time experienced/certified technician for busy six doctor hospital. Work with five CVTs as well as five experienced technicians. Looking for a motivated individual interested in continual growth. Digital x-ray; ultra sound; inhouse laboratory; Continuing education; hospital discount; whole hospital meetings; paid vacation; continuing education; holidays; health insurance; 401k; uniform allowance; in-house exercise classes. Located in Oswego IL. Email or call Nancy Shellhart at 630/554.3400; HC@riverheightsvet.com.

CERTIFIED OR TRAINED VETERI-NARY TECHNICIAN, AAHA-accredited small animal/exotic practice looking for a f/t personable, compassionate, certified or trained veterinary technician who enjoys interaction and applying medical skills. Competitive salary, CE package (CVT), health benefits. Please submit resume to Attn: Denise, The Animal Doctor, 600 Industrial Dr., Unit L, Cary IL 60013; Fax 847/516-8624; or Email denise.c@theanimaldoctor.net.

West Suburban Veterinary Associates is seeking an excellent certified veterinary technician to join our busy four and a half doctor practice in Westmont. This is an outstanding opportunity to work in an award winning hospital alongside our excellent staff and doctors. Our state of the art facility features digital radiography, ultrasound, excellent monitoring equipment, laser, laparoscope, digital dental radiography and a dental work station. Our technicians are able to utilize their skills in a positive work environment. Solid communication skills, love for your profession and technicalskills required. We offer a competitive salary and benefits package. Contact Janet Storjohann at 630/968-4212, fax resume to 630/968-4354 or email resume to jstorjohann@ westsuburbanvet.com.

SEEKING EQUIPMENT

New associate wants to do limited Large Animal and needs basic equipment: Calf puller, stomach pump, OB Chains, dehorner, castrator, etc. Chance for someone to clean basement. Call 815/432-4624.

SERVICES

VETERINARY HOSPITAL PLANNING, DESIGN, AND CONSTRUCTION: Are you considering improvements, additions, or a new facility but don't know what is feasible or how to start? We can define the facility possibilities and approach to achieve your goals. JF McCarthy phone: 708/547-5096; email: jfmccarthy@ntsource.com.

Ownership opportunities - Asset Growth Systems links buyers with practices needing to transition ownership. Confidential searches are executed for veterinarians seeking an initial ownership opportunity and for practice owners wishing to expand. Services include search, market analysis, financial planning, negotiation and securing financing. For a confidential discussion please contact Kyla Lombardo at AGS 708/383-9200 or via email at agsystems1@yahoo.com.

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Fred Rothschild, CLU, RHU and David Rothschild have advised over 400 veterinarians. For AVMA Group Health and Life information, underwritten by New York Life Insurance Company, New York, NY. Contact us at 800/673-5040 or Rothschild-Ins@mcleodusa.net for analysis.

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