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Go to www.isvma.org and register today.**

**Pre-Registration deadline:
April 5, 2018**

Illinois State Veterinary Medical Association

In conjunction with
**Southern Illinois
Veterinary Medical
Association**

3rd Annual Downstate Conference

April 13 & 14, 2018

Practice Personnel Topics

Ray Ramirez, DVM
Michelle Gundlach, DVM

Small Animal

Sally Foote, DVM, CABCV-IAABC
Sam Gindville, DVM
Todd Duffy, DVM, DACVECC

Large Animal

Kelly Greiner, DVM

**Doubletree Hotel
Collinsville, IL**



Exhibitors (confirmed as of 2/6)

ABAXIS, Inc

Jon Rasnic
jonrasnic@abaxis.com

Boehringer-Ingelheim

Andrea Ferguson, CVT
Andrea.ferguson@boehringer-
ingelheim.com

Cattle Dog Publishing

Sally Foote, DVM
sfoote@cattledogpublishing.com

Central Illinois X-Ray

Tony Gliwa
cix94@yahoo.com

Edward Jones

Todd Stonewater
Todd.stonewater@edwardjones.com

Elanco

Carrie Stigers
Stigers_carrie_j@elanco.com

Hill's Pet Nutrition

Ella Mihai, DVM
Ella_mihai@hillspet.com

Loving Hearts Pet Memorial Services

Bill Remkus
bill@petcemetery.org

Merck

Tresa Tucker
Tresa.tucker@merck.com

Midwest Veterinary Supply

Dan Winters
dan.winter@midwestvet.net

Vetoquinol

Lisa Hemings
lisa.hemings@gmail.com

University of Illinois—Veterinary Diagnostic Lab

Rick Fredrickson
frdrcksn@illinois.edu

Thank You to our Speaker Sponsors



Meeting Registration

Continued

CONFERENCE REGISTRATION FEES ----- \$ -----

Includes Saturday lunch and pastries at breakfast -- Deadline: April 5, 2018

DVM (Friday only)	Member \$ 80.00	_____	Non-Member \$ 100.00	_____
DVM (Sat only)	Member \$120.00	_____	Non-Member \$140.00	_____
DVM (Both days)	Member \$180.00	_____	Non-Member \$215.00	_____
CVT (Friday only)	Member \$ 60.00	_____	Non-Member \$ 75.00	_____
CVT (Sat only)	Member \$ 80.00	_____	Non-Member \$ 95.00	_____
CVT (Both Days)	Member \$ 120.00	_____	Non-Member \$140.00	_____

Practice Personnel (Friday only)	\$35.00	_____
Practice Personnel (Sat only)	\$50.00	_____
Practice Personnel (Both days)	\$75.00	_____
DVM/ CVT Student	\$15.00	_____

CONFERENCE NOTES FEES ----- \$ -----

Included with paid Conference Registration.

Online notes	\$ 0.00
One set of printed conference notes	\$ 15.00
<i>(Must be pre-ordered by April 5, 2018)</i>	

LATE FEE ----- \$ -----

For Conference Registration received after April 5, 2018 and/or on-site.

DVM	\$ 25.00
CVT/Practice Personnel	\$ 15.00
Student	\$ 5.00

TOTAL FEES OWED ----- \$ -----

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**TECHNICIANS, OFFICE MANAGERS
 AND STAFF ARE WELCOME TO
 ATTEND ALL AVAILABLE LECTURES**

Continuing Education Hours

DAILY HOURS	Friday	4 hours
	Saturday	6 hours

Schedule of Events

Friday, April 13, 2018

12:30– 1:00 p.m. Registration

Sally Foote, DVM, CABG-IAABC



1:00—1:50 pm **Behavior Cocktails**

Based on clinical experience, this session is a combination of behavior modifications and behavior plans to address common in-office aggression problems, and in-home behavior problems for both dogs and cats. Time provided for specific case reviews and question/answer.

2:00—2:50 pm **Top 5 Low-Stress Handling Techniques—Feline**

The most useful low-stress handling techniques for fearful, anxious, and aggressive cats in general practice. By knowing these five techniques, you can have much better exams and interactions for the majority of your feline cases.

3:00—4:50 pm **Canine Low-Stress Handling**

This two-hour interactive lecture and demonstration will cover the most useful low-stress techniques for handling anxious, fearful, and aggressive dogs in practice. Live dogs will be used by experienced instructors to demonstrate practical application of the methods covered in the discussion.

Sam Gindville, DVM



1:00—1:50 pm **Canine Otitis Externa**

This discussion will provide an overview of otitis externa, obtaining and reading otic cytology, and will discuss treatment options for one of the most common reasons our canine patients come to see us!

2:00—2:50 pm **To Bite or Not to Bite? What is the Real Goal of Tick Control?**

An up close and personal look at how ticks feed, and why this matters to our patients. The session features a rather graphic explanation of the feeding process, and the incredible properties of "tick spit"!

3:00—3:50 pm **What is Best? Tools to Better Interpret Culture and Sensitivity**

The specter of antimicrobial resistance is becoming bigger all the time. Not every "S" is the same. This discussion will focus on using the TARGET app to help you pick the best drug before and after you get your culture results.

Michelle Gundlach, DVM



4:00—4:50 pm **Disaster Preparedness: How Veterinary Professionals Can Make a Difference**

We are met on a daily basis with news regarding disaster situations. Learn how your veterinary skills can help animals and people in natural disasters, and other emergency situations.

Meeting Registration

Please photocopy if more than 1 attendee

Name _____ Credentials—DVM, CVT, etc.

Address _____

City/State/Zip _____

Phone _____

Email address required for registration confirmation and link to conference notes

Daily Attendance Check day(s) of attendance.

____ Friday only ____ Saturday only ____ Both Days

Do you have a dietary restriction? __Yes __No

If yes, please indicate type:

Thank You to our Conference General Sponsors

Sponsors confirmed through February 1, 2018



Online registration at
www.isvma.org

Speakers

Sally Foote, DVM, CABCV-IAABC

Dr. Sally J. Foote is owner and head veterinarian of Okaw Veterinary Clinic, Tuscola, IL. She practices in small animal medicine and offers behavior consultation, and therapy services to her clients and referrals. After graduating in the class of 1984 from the University of Illinois College of Veterinary Medicine, Dr. Foote completed over 100 hours of continuing education in pet animal behavior and medicine, including course work at Purdue University College of Veterinary Medicine. She became a Certified Animal Behavior Consultant through the International Association of Animal Behavior Consultants in 2010.

Sam Gindville, DVM

Samuel (Sam) Gindville was born and raised in Columbus, Georgia. He currently lives in Kansas with his wife (Melissa), two dogs (Curly and Carl), and cat (Sir Charles). Sam completed his Bachelor of Science degree in Animal Science at Auburn University in 2005. He went on to graduate from St. George's University School of Veterinary Medicine with his Doctorate of Veterinary Medicine in 2011, and completed his clinical training at Auburn University's College of Veterinary Medicine. After graduation, he went on to manage and practice in a small animal clinic in the Nashville area for 4.5 years. Dr. Gindville is currently a Senior Veterinary Scientific Liaison with Bayer Animal Health.

Michelle Gundlach, DVM

Dr. Michelle Gundlach graduated from the University of Illinois College of Veterinary Medicine in 1992. Her first veterinary position was in a mixed animal practice in Flora, IL. That was followed by almost two decades of small animal and relief practice in the St. Louis metropolitan area. Dr. Gundlach accepted the position of ISVMA Director of Education in 2013; her primary duty is planning educational events for veterinary professionals throughout Illinois. She stays current in clinical practice working part-time at Sparta Animal Clinic.

Kelly Greiner, DVM

Kelly Greiner is a veterinarian with Merck Animal Health. Kelly joined Merck in 2014 as a Senior Account Manager in Scientific Sales. Kelly is located in Carthage, Illinois. Before Kelly joined Merck, he was a swine veterinarian for more than seven years with Carthage Veterinary Service, LTD, in Carthage. He also held a position with the Veterinary Medical Center in Williamsburg, Iowa, as an associate veterinarian for almost five years.

Todd Duffy, DVM, DACVECC

Todd Duffy, DVM, DACVECC graduated from University of Illinois College of Veterinary Medicine in 1997. Graduation was followed by an internship and an Emergency and Critical Care residency at the Animal Emergency Center in Glendale, WI. In addition to having worked in several large emergency and multi-specialty hospitals, Dr. Duffy remains active with manuscript reviews, lecturing, and was a contributor to the first ever RECOVER CPR guidelines. Dr. Duffy has special interests in fluid therapy, antibiotic stewardship, patient safety, as well as analgesia and managing anesthesia for critical patients. He currently is a veterinary medical liaison for Aratana Therapeutics, is a consultant for Compassionate Heart, and provides locum clinical work.

Ray Ramirez, DVM

Dr. Ramirez graduated from the University of Illinois College of Veterinary Medicine in 1986. He initially worked in a Chicagoland ER, then at an AHAA hospital in Milwaukee. In 1989 he started doing relief work. He finally found a practice to buy in 2007, after working in over 100 practices in Wisconsin and Illinois.

Schedule of Events

Saturday, April 14, 2018

8:15-9:00 a.m.

Registration and Pastries



Kelly Greiner, DVM

9:00—9:50 am Protecting Human and Animal Health: Veterinarian's Expanding Role
Veterinarians play critical roles in the health of animals, humans, and the environment. The approach to care for companion animals is often different than the approach to care for food animals. This presentation takes a close look at the ethics and science that drive differences in veterinary care, and what they mean to human health and animal welfare.

10:00—10:50 am Use of Vaccinations as a Strategy to Help Reduce Antibiotic Use in Food Animal Production

With growing concerns about how food animals are raised, including the use of antibiotics, public perception about food safety has called into question what's best for the animal and our food supply. It is important that veterinarians work with producers to reduce usage by utilizing good husbandry skills and tools, such as vaccinations.

11:00—11:50 am Porcine Circovirus Type 2

This presentation will look at sow herd instability and approaches against porcine circovirus type 2 (PCV2).

12:00—12:50 pm

Lunch



Todd Duffy, DVM, DACVECC

1:00—1:50 pm Inappetence in the Postoperative Patient: Does it Eat at You?

Inappetence is an underestimated, but important consideration to evaluate and manage in surgical patients. Implications of inappetence, and its management, will be discussed.

2:00—2:50 pm Practice Pearls for Common Emergencies

Reviews practical concepts to employ when treating patients experiencing common emergency conditions. Also discusses useful twists on common emergency procedures that can improve efficiency or care, and improve on patient safety.

3:00—3:50 pm Analgesia for the Emergency Patient

Emergency and critically ill patients can experience complex forms of pain, requiring tailored, multi-modal analgesic plans. This seminar reviews how to limit risk associated with the use of these agents in this vulnerable population.

Schedule of Events Saturday April 14, 2018

Practice Management Track

Ray Ramirez, DVM



9:00—9:50 am Tales from the Disaster Side: Surviving Fire, Tornado, and Floods

We are all at the conference to get the wisdom of specialists, and those who have 'been there, done that'. Why not learn how to prepare your practice in the event of a disaster? We will share wisdom of practices surviving fires, tornados, floods and suicide.

10:00—10:50 am Client Communication: Are You Effectively Communicating?

When 60% of our clients don't know that heartworm comes from a mosquito, do you think it is time to change the way we share information? Our patient's lives depend on it! We will evaluate common situations that can occur in a practice, and correct them.

11:00—11:50 am Failing Forward: Simple Strategies to Keep Your Sanity

Mistakes are part of the art of medicine. Current science is not always right, and our patients do not always read the book. We will look at 'best practices' for learning from the mistakes that are inevitable in the practice of veterinary medicine, so mistakes do not paralyze us!

12:00-12:50 pm Lunch

1:00—1:50 pm Four Simple Things that Will Derail Your Career—and How to Care for Them

We all want to do well at work, yet there are many things beyond what we learn in veterinary school that are critical to our success. If you do not understand how these 4 areas of your life affect your work, you will unknowingly sidetrack the rest of your life.

2:00—3:50 pm How to Be the Employee Your Practice Can't Live Without

We want to remind anyone in a veterinary office – DVM and staff alike, that you can make yourself indispensable, and be the last person the boss would ever want to lay-off. These principals are timeless truths that we have forgotten, at our peril!!

2018 CE Meetings & Events

- March 6** TSYS Webinar – Understanding & Managing Credit Card Payment Costs
- April 4** Veterinary Clinic Seller's Strategies for Success
- April 8 – 14** Healthy Pet Week
- April 13 -14** ISVMA/SIVMA Downstate Meeting
- May 19** Wagner Farms "Vet for a Day"
- May 22** Tax Series – Webinar 2—Topic TBD
- July 10** TSYS Webinar –Credit Card—Topic TBD
- August 18** Tax Series – Webinar 3– Topic TBD
- TBA—Summer** Orthopedic Bracing Wet Lab
- September 25** TSYS Webinar– Topic TBD
- October 14-20** CVT Week
- November 9-11** ISVMA Annual Convention—Tinley Park, IL
- December 4** Tax Series – Webinar 4—Topic TBD